

01/03 and 02/03/2018



# SCOR's inaugural RT 1 transaction Credit presentation

# Notice

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# Notice

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Unless otherwise specified, the sources for the business ranking and market positions are internal.

# Transaction Overview – SCOR's Inaugural Restricted Tier 1 Issuance

## Rationale for the Transaction

- The net proceeds of the issue of the Notes will be used for general corporate purposes. SCOR intends to redeem two grandfathered Tier 1 instruments callable in 2018, subject to regulatory approval and will use the proceeds of the notes to refinance these
- Increase financial flexibility in a cost effective way
- Optimization of SCOR's capital structure under Solvency II, with the issuance of Restricted Tier 1 securities, eligible for up to 20% of the total Tier 1 capital
- Strengthening of rating position – RT1 securities taken into account under rating agencies' capital models

## Key Transaction Features

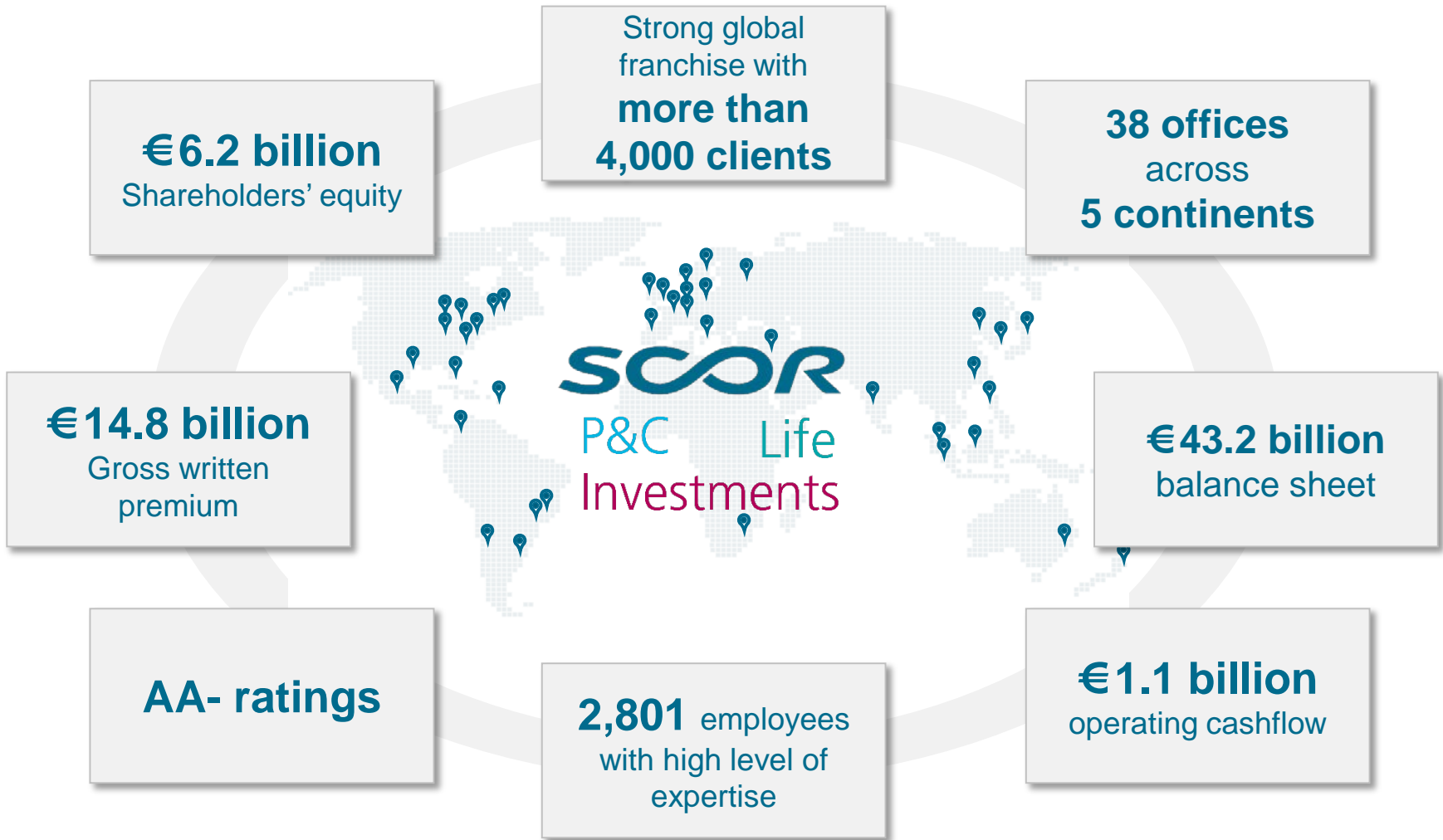
- [US\$ or EUR] RegS fixed rate perpetual NC [11] Restricted Tier 1 Notes
- Target size of [500m] euros equivalent
- Reset at First Call Date and every 5 years thereafter to 5-yr relevant benchmark + initial margin
- Principal write down loss absorption mechanism (upon breach of 75% SCR, 100% MCR, or 100% SCR for 3 months) with a discretionary and conditional reinstatement condition
- Fully discretionary interest payments; mandatorily cancellable upon breach of MCR/SCR, in case of insufficient Distributable Items, if the Issuer is unable to meet its liabilities as they fall due or if required by the regulator
- Expected issue rating [A-] by S&P

# Credit presentation

## AGENDA

- 1 SCOR builds on a consistent strategy and delivers a financial performance on track with “Vision in Action” strategic plan**
- 2 SCOR has a very strong ERM policy and its capital management provides the Group with strong financial flexibility
- 3 Transaction highlights
- 4 Appendix

# SCOR is a Tier 1 global reinsurer



Note: All figures are as of December 31, 2017

# SCOR consistently applies its core principles and reinforces its status of Tier 1 reinsurer



# SCOR values continuity, consistency and profitability in the execution of its strategic plan “Vision in Action”



**SCOR**  
Consistency

- Proven strategy based on four cornerstones (strong franchise, high diversification, robust capital shield, controlled risk appetite)
- Prudence on the asset side and tight control of growth
- Full internal model enabling consistency in all business decisions
- Strong track record of successfully executing strategic plans



**SCOR**  
Continuity

- No change in management team
- No change among key shareholders
- No change in risk appetite, maintained at an upper mid-level
- No change in priority: focus on underlying technical profitability



**SCOR**  
Targets

- Profitability-led and solvency-led company...
- ... not a growth-led company
- Profitability and solvency: two equally-weighted targets



# SCOR is fully mobilized to reach the strategic targets set out in its 2016-2019 strategic plan “Vision in Action”

## Profitability (RoE) target

**RoE above 800 bps over the 5-year risk-free rates across the cycle<sup>1)</sup>**

## Solvency target

**Solvency ratio in the optimal 185%-220% range**

## Strategic assumptions and developments of SCOR’s business engines according to “Vision in Action”

### P&C

**GWP growth**  
3%-8% p.a.

**Net combined ratio**  
~95%-96%

### Life

**GWP growth**  
5%-6% p.a.

**Net technical margin**  
6.8%-7.0%

### Investments

**Return  
on invested assets**

2.5%-3.2%

# Thanks to its proven cornerstones, SCOR is fully mobilized to leverage the positive environment and to deliver its strategic plan

**SCOR**

Leverage proven cornerstones



Strong franchise



High diversification



Robust capital shield



Controlled risk appetite

**SCOR**

Fully mobilized to execute “Vision in Action”

P&C

Life

Investments

- Consolidate franchise in traditional markets
- Capture growth in fast-growing geographies
- Leverage on new and existing platforms

- Rebalance the investment portfolio

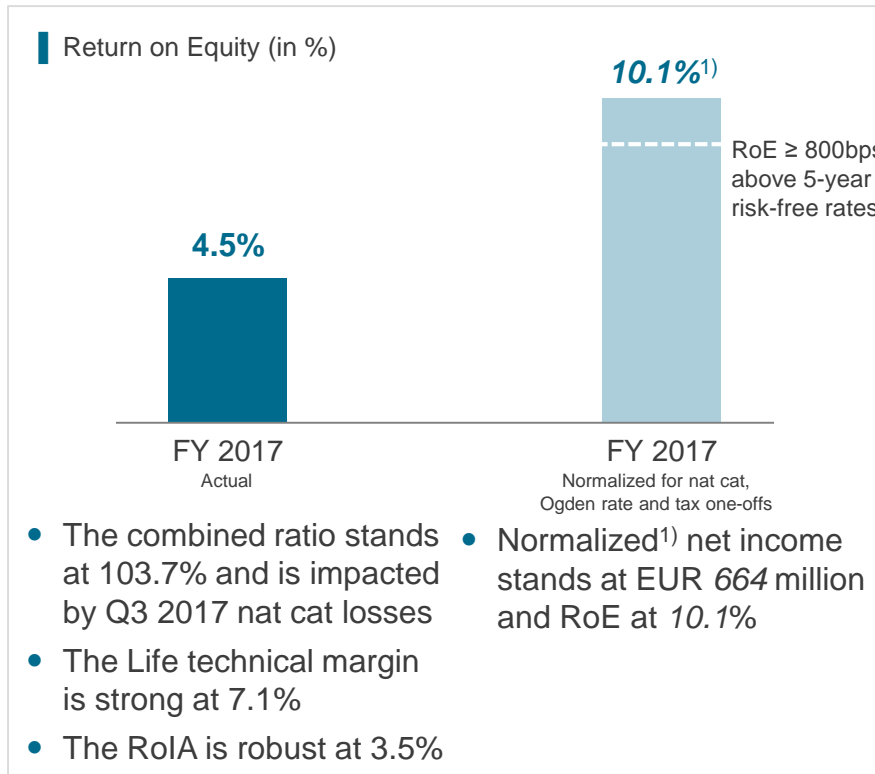
**SCOR**

Well-positioned to benefit from long-term trends

- Take advantage of the expanding risk universe
- Benefit from improved macroeconomic conditions
- Manage changes in regulation
- Benefit from scientific and technological progress

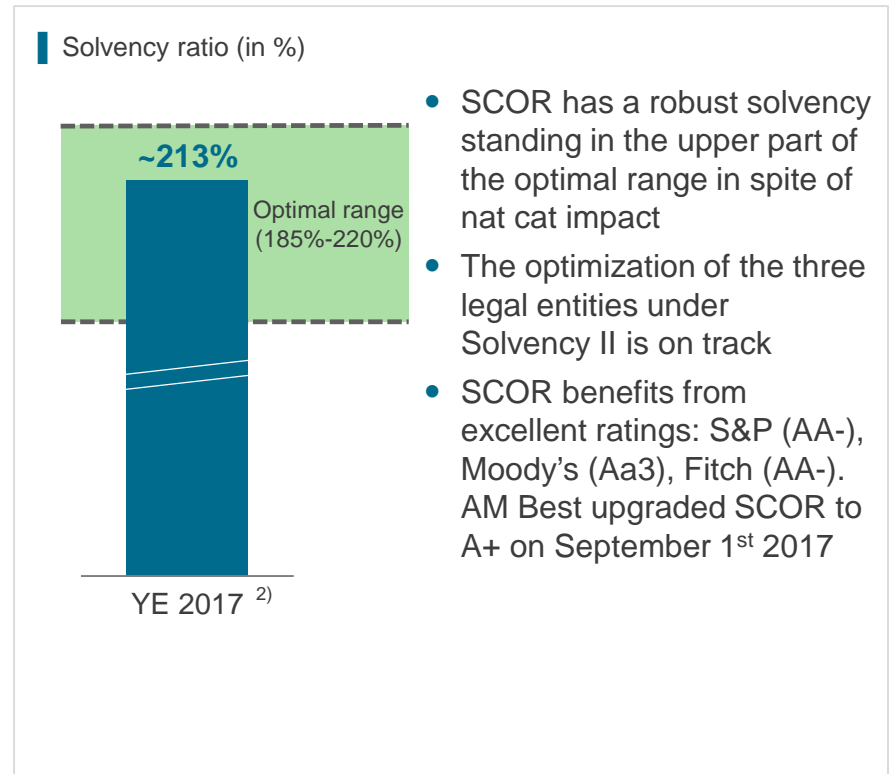
# In 2017, SCOR records net income of EUR 286 million and is on track to meet the “Vision in Action” targets combining profitability and solvency

## Excellent underlying profitability



**Normalized<sup>1)</sup> RoE of 10.1% exceeds the 800 bps above 5-year risk-free rates target**

## Robust solvency ratio



**Solvency ratio of 213%<sup>2)</sup> in the upper part of the optimal range**

1) See details of normalization on page 32

2) The estimated 2017 solvency results reflect the impact of the reduction of French and US corporate tax rates on the remeasurement of deferred taxes in French and US entities of the Group. The estimated 2017 solvency results were prepared on the basis of the business structure in existence at December 31, 2017, and tax assumptions consistent with those applied to the 2017 annual IFRS Group financial statements

SCOR's track record and Tier 1 status are recognized with AA- rating by all rating agencies and with one recent upgrade by AM Best in September 2017

Sept. 2017  
Affirmation

STANDARD  
& POOR'S

AA-

Stable Outlook

Sept 1st, 2017  
Upgrade



aa-(ICR)

A+(FSR<sup>1</sup>)

Stable Outlook

### AM Best recognizes<sup>2</sup>

*"SCOR's track record of strong and resilient operating profitability and its very strong risk-adjusted capitalization, despite persisting challenging market conditions."*

*"SCOR's business model and conservative risk appetite relative to reinsurance peers support low volatility in both earnings and capital adequacy"*

*"SCOR's excellent business profile as a tier 1 global reinsurer, which has enabled the group to develop a diversified portfolio which is well-balanced between life and non-life"*

July 2017  
Affirmation

FitchRatings

AA-

Stable Outlook

Oct. 2017  
Affirmation

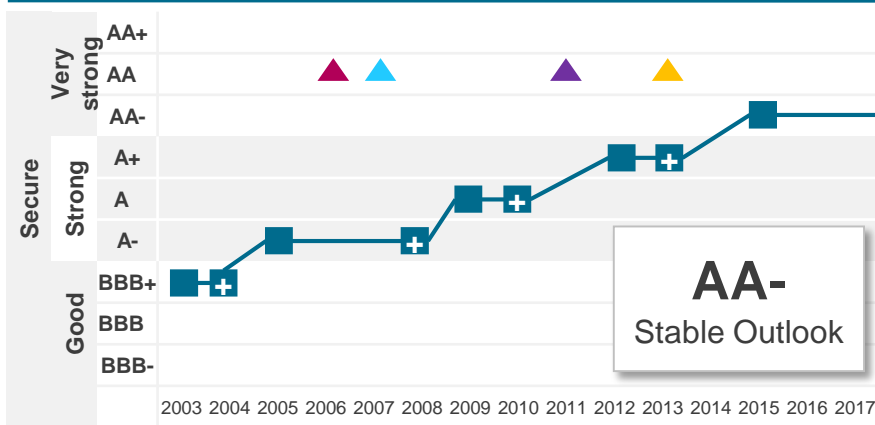
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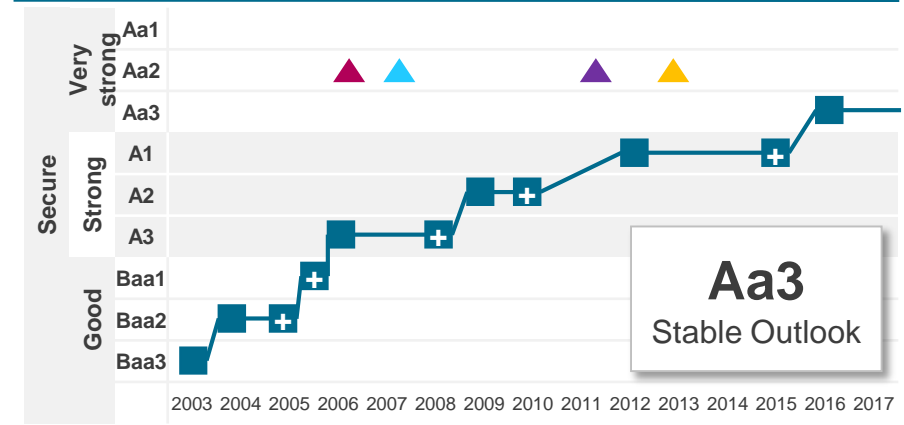
Stable Outlook

# SCOR's Financial Strength Rating has improved dramatically since 2003

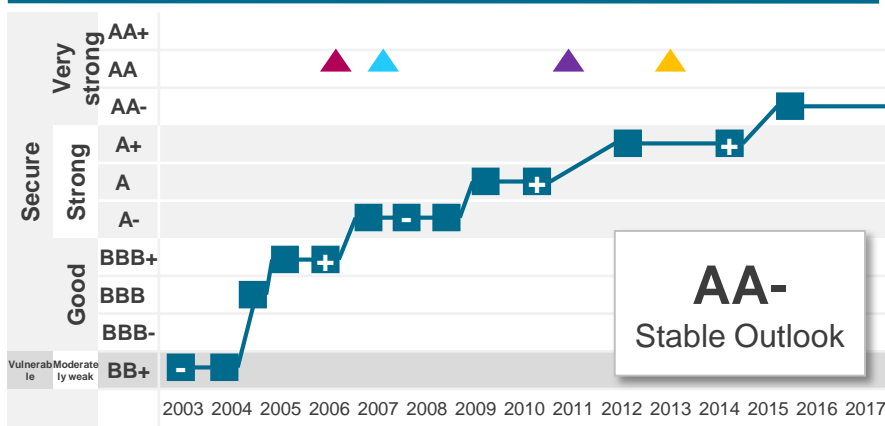
## S&P rating – 4 upgrades



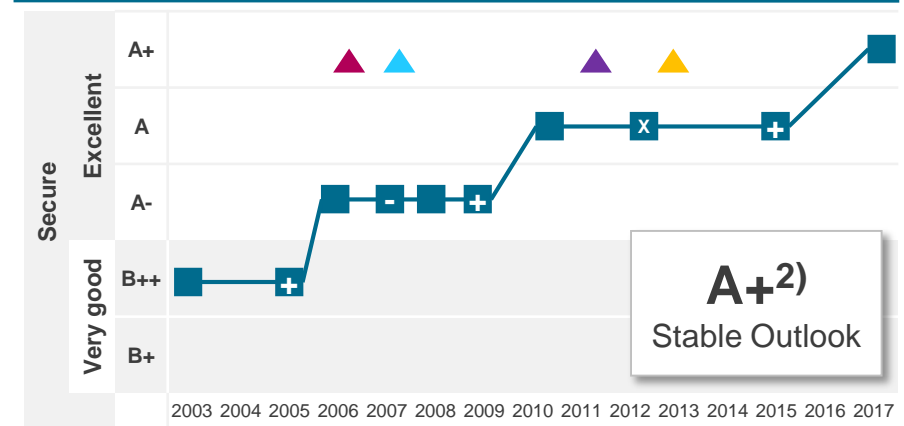
## Moody's rating – 6 upgrades



## Fitch rating – 6 upgrades



## AM Best rating – 3 upgrades



▲ Revios acquisition (11/06) ▲ Converium acquisition (08/07) ▲ TaRe acquisition (08/11) ▲ Generali US acquisition (10/13)

■ Credit watch negative

■ Stable outlook

■ Positive outlook / cwp<sup>1)</sup>

■ Issuer Credit Rating to "a+"

1) Credit watch with positive implications

2) AM Best FSR is based on a different scale. An A+ FSR corresponds to a AA- on S&P rating scale

# Credit presentation

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# SCOR fulfills its mission in a year marked by a series of exceptional events

## What is central to SCOR's mission?

***“We are a proud contributor to the protection and welfare of millions of people around the world facing risks of all kinds”***

- Supports clients facing large claims
- Provides solutions and services to manage and control risks
- Offers a solid balance sheet with a AA-rating
- Delivers profitability and solvency with an attractive shareholders' remuneration

## In 2017, SCOR perfectly achieved its mission

### Controlled risk appetite

- Risk exposures remained within limits of risk appetite
- Upper mid-level risk appetite has been maintained



### Disciplined underwriting plan

- Capacity has been allocated in line with risk appetite
- Risk composition has been optimized to enable superior diversification benefit



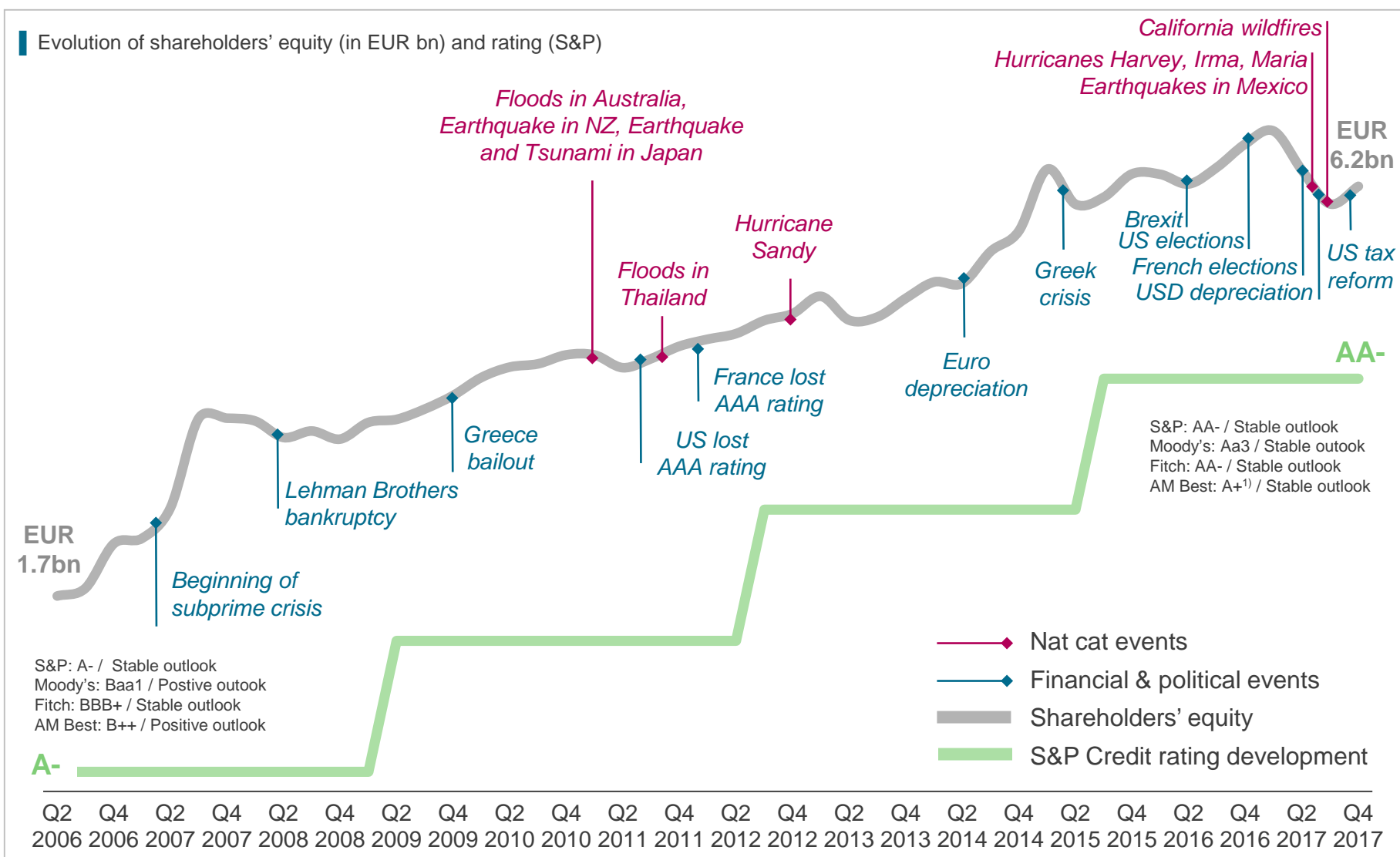
### Robust capital shield

- Retrocession program worked as planned
- Capital market solutions have been preserved: USD 630 million ILS<sup>1)</sup> not triggered
- EUR 300 million contingent capital facility<sup>2)</sup> has been untouched



## SCOR actively pursues its “Vision in Action” Strategic Plan

# SCOR repeatedly demonstrates its shock-absorbing capacity while preserving its shareholders' equity and rating

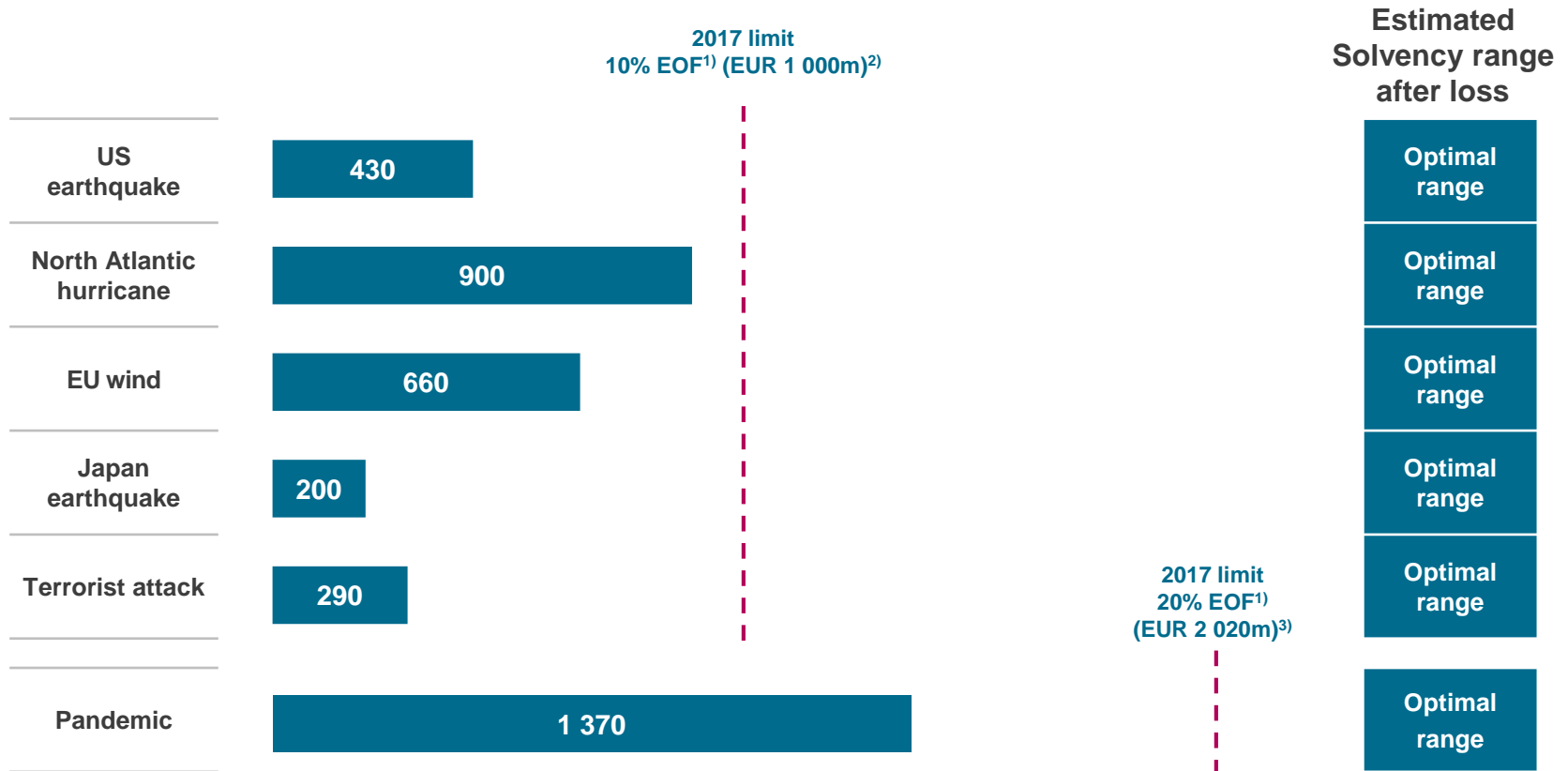




# SCOR closely monitors risk drivers and extreme scenario exposures against strict risk tolerance limits

## 2017 : 1-in-200 year loss

in EUR millions



# YE 2017 solvency ratio stands at 213%, in the upper part of the optimal range

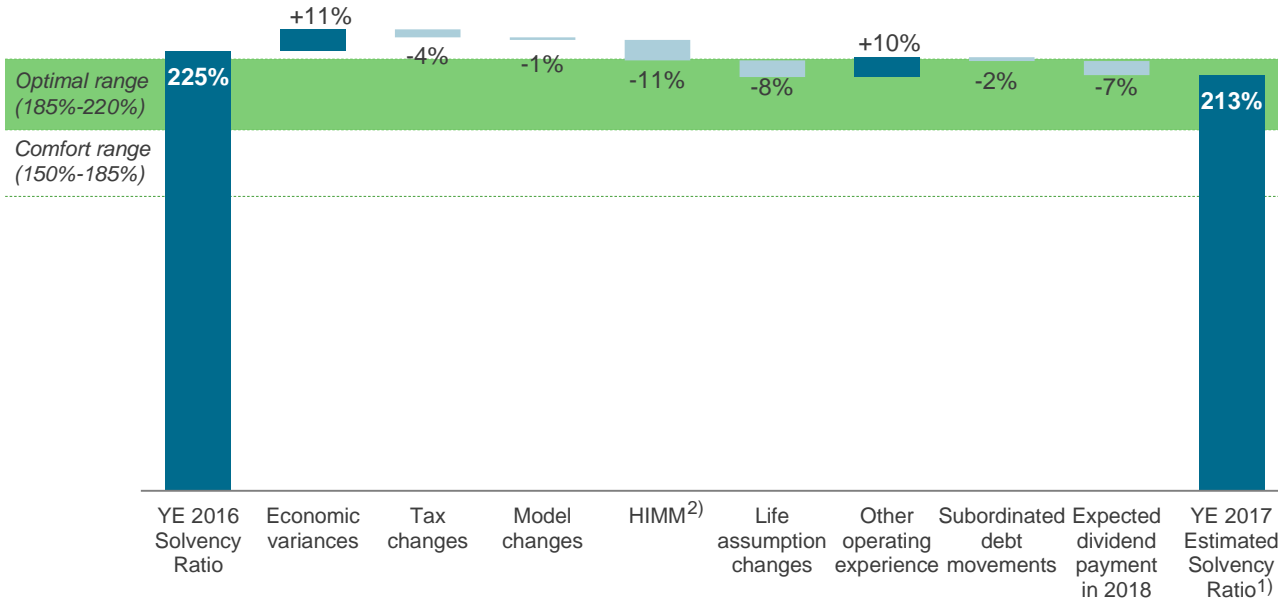
## Solvency ratio evolution

In % and percentage points

Sub-optimal range  
(220-300%)

Optimal range  
(185%-220%)

Comfort range  
(150%-185%)



In EUR billions (rounded)

EOF <sup>3)</sup>	10.1	-0.4	-0.0	-0.3	-0.4	-0.3	0.9	-0.1	-0.3	9.2
SCR <sup>4)</sup>	4.5	-0.4	0.1	-0.1	0.0	0.0	0.2	-	-	4.3

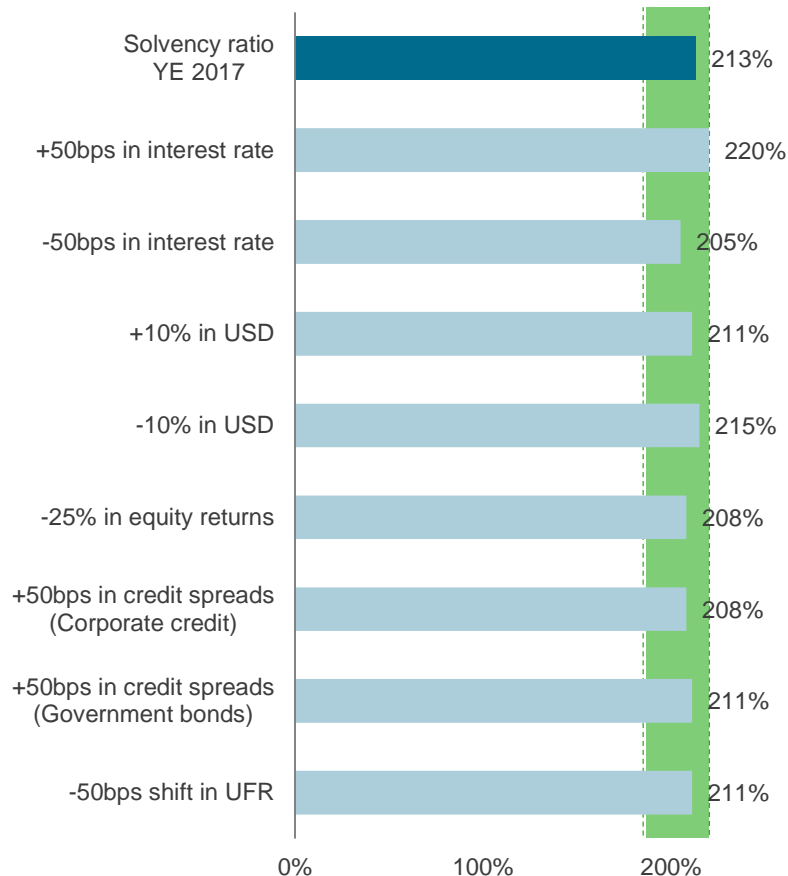
- Economic variances produce a significant increase in solvency ratio driven by investment gains and favourable market movements
- Reflection of US and French corporate tax rate changes reduces the solvency ratio
- Exceptional Q3 natural catastrophes (Himm<sup>2)</sup>) lead to 11% fall in solvency ratio in 2017
- Update of long term mortality assumptions in the US drives an 8% reduction in solvency ratio
- Other operating experience delivered by P&C and Life, driven by capital generated by new business, renewals and favourable in-force business performance, increases the solvency ratio by 10%

# SCOR's solvency ratio is resilient to a wide range of market events, remaining within its optimal range

## YE 2017 solvency ratio sensitivities<sup>1)</sup>

In percentage points of solvency ratio

Optimal range (185%-220%)



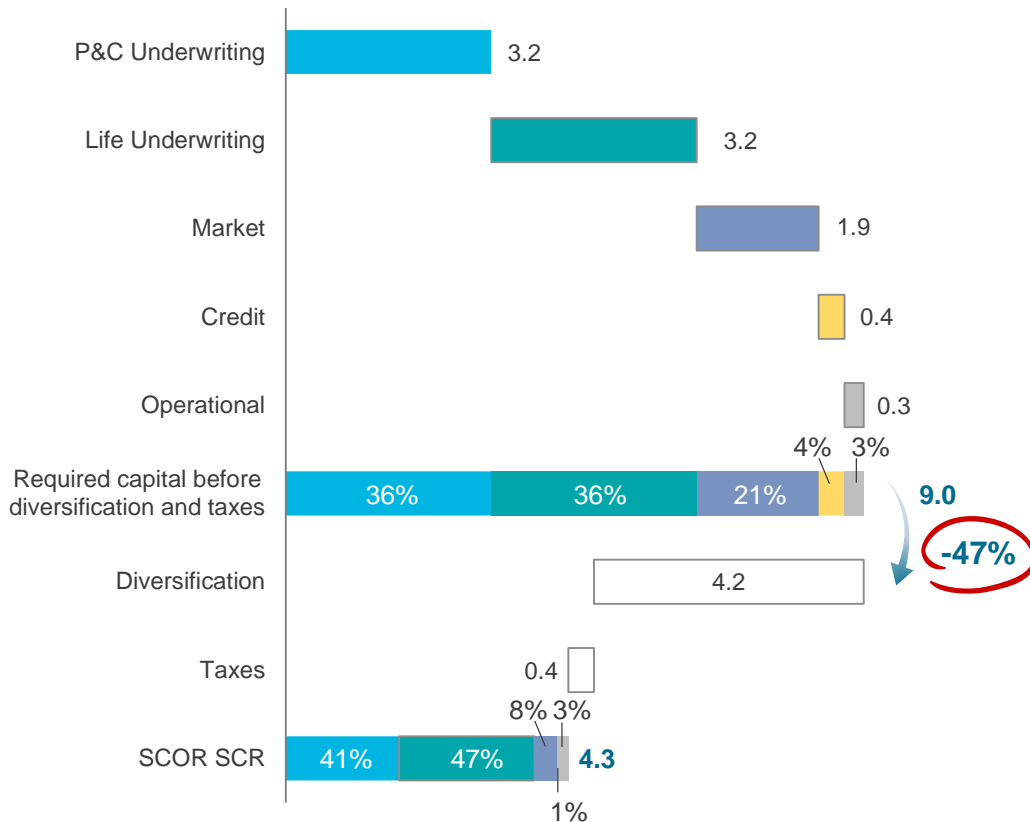
- SCOR's solvency position is resilient against financial market movements
- Solvency ratio stands in optimal range for all sensitivities
- SCOR makes no use of any long term guarantee measures under Solvency II (volatility adjustment, matching adjustment, transitional measures)

1) Sensitivities are presented consistently with the CFO-Forum scale

# SCOR maintains a well-balanced risk composition

## YE 2017 Risk capital breakdown by risk category

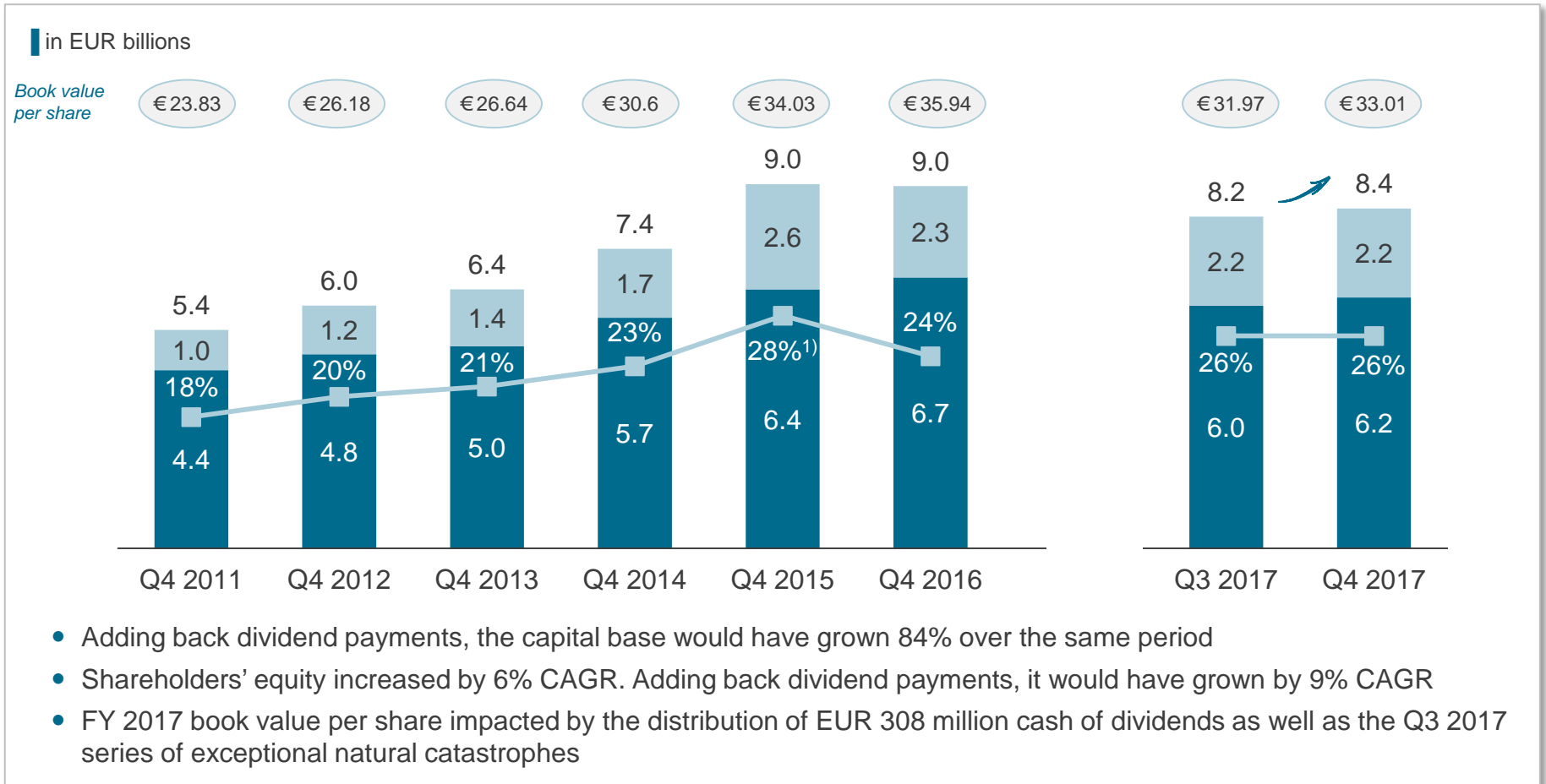
In EUR billions (rounded) – as of YE 2017



- SCOR's balanced P&C and Life portfolio and business model strength reflect a very strong diversification benefit
- SCOR's required capital is mainly driven by underwriting risks
- The 12% depreciation of USD lowers the standalone risk across all categories
- There is substantially no change in the SCR composition on a year-to-date basis

# Sustained development of shareholders' equity is clear evidence of SCOR's very strong capitalization

## Capital increased by 56% during the 2011- 2017 period



Shareholders' equity

Hybrid debt

Financial leverage

€ Book value per share

# SCOR pursues its active capital management policy and proposes to maintain a strong dividend

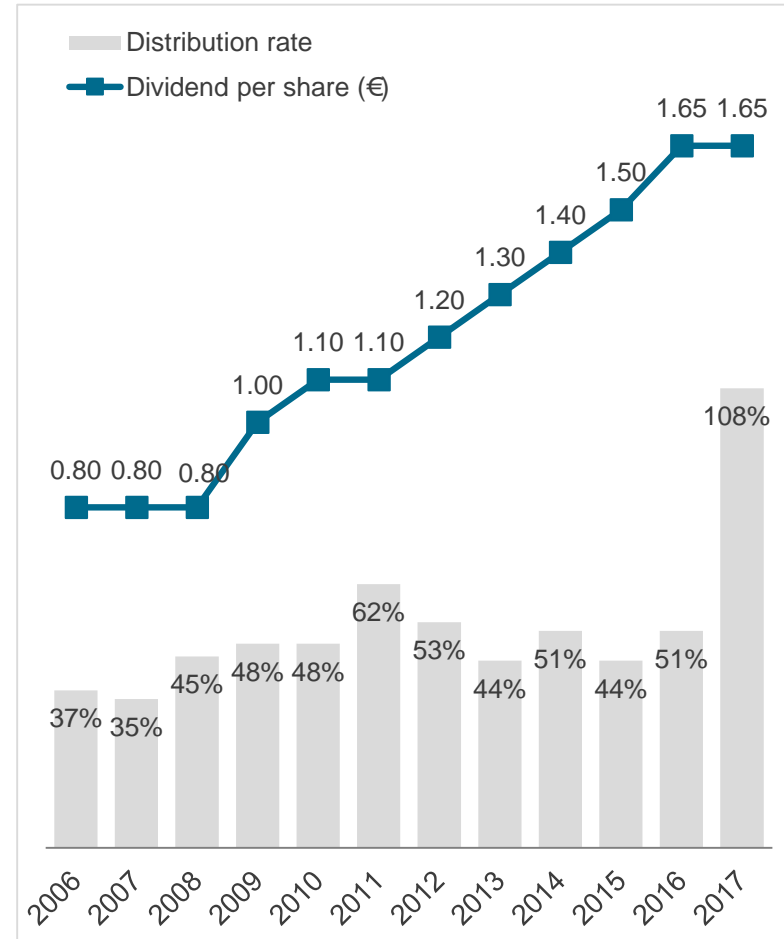
## Optimized capital management process

- **Step 1:** Ensure the projected solvency position is in the optimal range
- **Step 2:** Estimate and allocate capital to support future accretive growth
- **Step 3:** Define the amount of a sustainable regular dividend accordingly
- **Step 4:** Evaluate any excess capital for shareholder repatriation or future use

## Capital management policy confirmed

- **Dividend policy is unchanged**
  - Favor cash dividends, and if relevant includes special dividends or share buy-backs
  - Minimum dividend payout ratio of 35%
- **Share buy-back is confirmed**
  - Up to EUR 200 million, subject to market conditions, expiring mid-2019
- **Merger of the 3 SEs is on track**
  - Expected to be completed by early 2019
  - Potential solvency benefit of up to EUR 200 million

## Attractive cash dividend of EUR 1.65<sup>1)</sup>



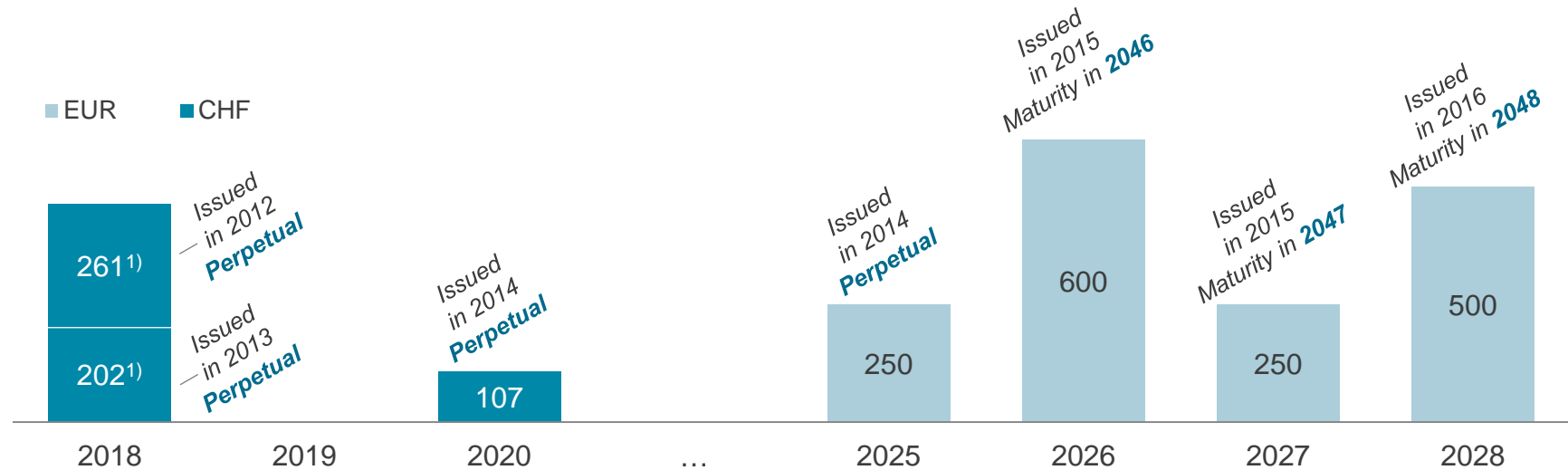
1) 2017 dividend subject to approval of the shareholders' Annual General Meeting on April 26, 2018

# SCOR maintains high financial flexibility

## SCOR intends to refinance 2018 callable debts<sup>2)</sup> with the proceeds of the Notes

### SCOR has secured the financing of “Vision in Action” plan developments

SCOR's first call date schedule - nominal value in EUR millions (rounded)

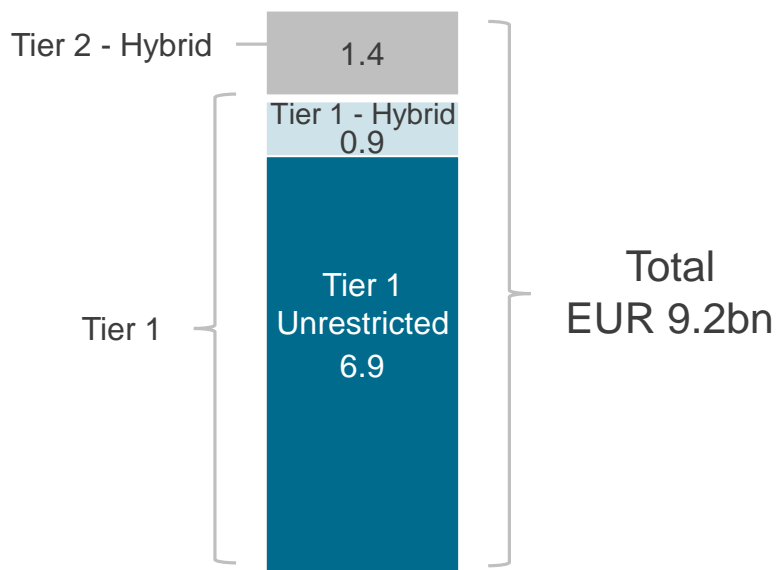


**SCOR intends to refinance 2018 callable debt<sup>2)</sup> with the proceeds of the Notes**

# SCOR has a high quality capital structure under Solvency II, with 85% in Tier 1 capital, providing the Group with flexibility and capacity

## Eligible own funds are mainly Tier 1

As of December 31, 2017 - in EUR billions (rounded)



## Significant remaining capacity

As of December 31, 2017 - in EUR millions (rounded)

Capital Tiering	SCOR's issuance capacity
Tier 3 <sup>1)</sup>	648
Tier 2 - Hybrid	794
Tier 1 - Hybrid	880
Tier 1 – Unrestricted (e.g. equity)	Unlimited

**SCOR intends to refinance 2018 callable debts<sup>2)</sup>, recognized as Tier 1 capital, with the proceeds of the new Restricted Tier 1 Notes to maintain a high quality of capital and financial flexibility**



# Credit presentation

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# Restricted Tier 1 Notes: Summary Terms

<b>Issuer</b>	<ul style="list-style-type: none"> <li>▪ SCOR SE</li> </ul>
<b>Notes</b>	<ul style="list-style-type: none"> <li>▪ EUR or USD [●],000,000 Perpetual Fixed Rate Resettable Restricted Tier 1 Notes (the "Notes")</li> </ul>
<b>Expected instrument rating</b>	<ul style="list-style-type: none"> <li>▪ [A-] by S&amp;P</li> </ul>
<b>Maturity</b>	<ul style="list-style-type: none"> <li>▪ Perpetual / [●] 20[●] (PerpNC[●])</li> </ul>
<b>Status &amp; Subordination</b>	<ul style="list-style-type: none"> <li>▪ Direct, unconditional, unsecured and deeply subordinated (<i>titres subordonnés de dernier rang</i>), <i>pari passu</i> without any preference among themselves, junior to Ordinarily Subordinated Obligations and any <i>prêts participatifs</i>, senior to Equity Securities</li> </ul>
<b>Interest</b>	<ul style="list-style-type: none"> <li>▪ Fixed rate until [●] (the "First Call Date") payable [semi-]annually in arrear</li> <li>▪ Resets at the First Call Date and every 5 years thereafter to the prevailing 5-year constant maturity U.S. Treasury yield plus the Margin (no step-up) or 5-year EUR MS plus the margin (no step-up)</li> </ul>
<b>Interest Cancellation</b>	<ul style="list-style-type: none"> <li>▪ Fully discretionary cancellation at the option of the Issuer at any time</li> <li>▪ Mandatory interest cancellation in case of Regulatory Deficiency, i.e. (i) non-compliance by the Issuer and/or the Group with the SCR Ratio and/or Minimum Capital Requirement (ii) cancellation required by the Relevant Supervisory Authority in accordance with applicable regulations (iii) the Issuer is unable to meet its liabilities as they fall due with its immediately disposable assets (<i>cessation des paiements</i>) or (iv) insufficient Distributable Items</li> <li>▪ All cancelled interest payments are non-cumulative</li> </ul>
<b>Issuer Call Option</b>	<ul style="list-style-type: none"> <li>▪ The Issuer may redeem the Notes (in whole only) on the First Call Date or any Interest Payment Date thereafter, subject to the Conditions to Redemption and prior regulatory approval</li> <li>▪ Redemption is at the Base Call Price, equal to the Prevailing Principal Amount of the Notes at the time, including any accrued (and not cancelled) interest</li> </ul>
<b>Conditions to Redemption, Purchase &amp; Replacement</b>	<ul style="list-style-type: none"> <li>▪ No Regulatory Deficiency or Insolvent Insurance Affiliate Winding-up, subject to regulatory waiver in certain conditions</li> <li>▪ Any redemption or purchase of the Notes is subject to: (i) if within the first 5 years from issuance*, replacement with Tier 1 own funds of the same or higher quality, (ii) in certain circumstances, the Solvency Capital Requirement being exceeded by an appropriate margin, unless replaced with Tier 1 own funds of the same or higher quality</li> </ul>
<b>Trigger Event</b>	<ul style="list-style-type: none"> <li>▪ At any time, upon either (i) the amount of own funds eligible to cover the Solvency Capital Requirement is equal to or less than 75% of the Solvency Capital Requirement (ii) the amount of own funds eligible to cover the Minimum Capital Requirement is equal to or less than 100% of the Minimum Capital Requirement (iii) the amount of own funds eligible to cover the Solvency Capital Requirement is equal to or less than 100% of the Solvency Capital Requirement for a continuous period of three months</li> </ul>
<b>Principal Write-Down</b>	<ul style="list-style-type: none"> <li>▪ Upon the occurrence of Trigger Event (i) or (ii), the Prevailing Principal Amount of the Notes will be written down to [USD or EUR]0.01</li> <li>▪ Upon the occurrence of Trigger Event (iii), the Prevailing Principal Amount of the Notes will be written down by the amount necessary to restore the SCR Ratio to 100%, to the extent below 100%, or by the Partial Write-Down Amount (minimum required write-down amount) if (1) the write-down of the Notes, together with the pro-rata conversion or write-down of all other Loss Absorbing Tier 1 Instruments of the Issuer or as applicable any member of the Group does not result in an increase in eligible Tier 1 own funds, or (2) the write-down of the entire Prevailing Principal Amount of the Notes together with the write-down or conversion of the entire prevailing principal amount of all other such Loss Absorbing Tier 1 Instruments does not result in a sufficient increase in eligible Tier 1 own funds such that the SCR Ratio of the Issuer and/or the Group is restored to 100%</li> </ul>
<b>Principal Write-Up</b>	<ul style="list-style-type: none"> <li>▪ The Notes may be written up at the Issuer's discretion, on the basis of profits made subsequent to the restoration of Solvency Capital Requirement compliance, without reference to own funds issued / increased, subject to certain conditions including sufficient Distributable Items, continued Solvency Capital Requirement compliance, no administrative procedure ongoing and no later than 10 years from the date of the last write-down</li> </ul>
<b>Special Event Redemption</b>	<ul style="list-style-type: none"> <li>▪ The Issuer may redeem all of the Notes at the Base Call Price at any time for tax reasons (WHT or loss of deductibility), upon the occurrence of an Accounting Event, a Capital Disqualification Event**, a Rating Event, or if the conditions for a Clean-up Call (&gt;= 80%) are satisfied</li> <li>▪ All redemptions are subject to Relevant Supervisory Authority approval and to the Conditions to Redemption, Purchase &amp; Replacement</li> </ul>
<b>Variation &amp; Substitution</b>	<ul style="list-style-type: none"> <li>▪ The Issuer may substitute or vary the conditions of the Notes (in whole only) for tax reasons, upon the occurrence of an Accounting Event, Capital Disqualification Event, Rating Event, or Alignment Event so that they become or remain Qualifying Equivalent Securities</li> </ul>
<b>Governing Law / Listing</b>	<ul style="list-style-type: none"> <li>▪ French Law / Luxembourg</li> </ul>
<b>Denominations</b>	<ul style="list-style-type: none"> <li>▪ [USD][200],000 per Note or [EUR][100],000 per Note</li> </ul>

# SCOR's Restricted Tier 1: Key Transaction Risks and Mitigants

## Potential of write-down

- Significant distance to trigger level as at Q4 2017 supports an [A-] rating of the bond by S&P (3 notches below FSR) – refer to next slide
- Full internal model enables consistent risk modelling and SCR ratio management
- Discretionary reinstatement, subject to certain regulatory conditions
- No Point of Non-Viability loss absorption as seen in Bank AT1s

## Restriction to coupon payment

- Mandatory restrictions only in case of breach of SCR/MCR or lack of distributable items
- High amount of distributable items<sup>2)</sup> (SCOR SE unconsolidated financial statement): €958m as at 31/12/2017
- Strong earnings generation capacity and high fungibility of capital
- No MDA restrictions as seen in Bank AT1

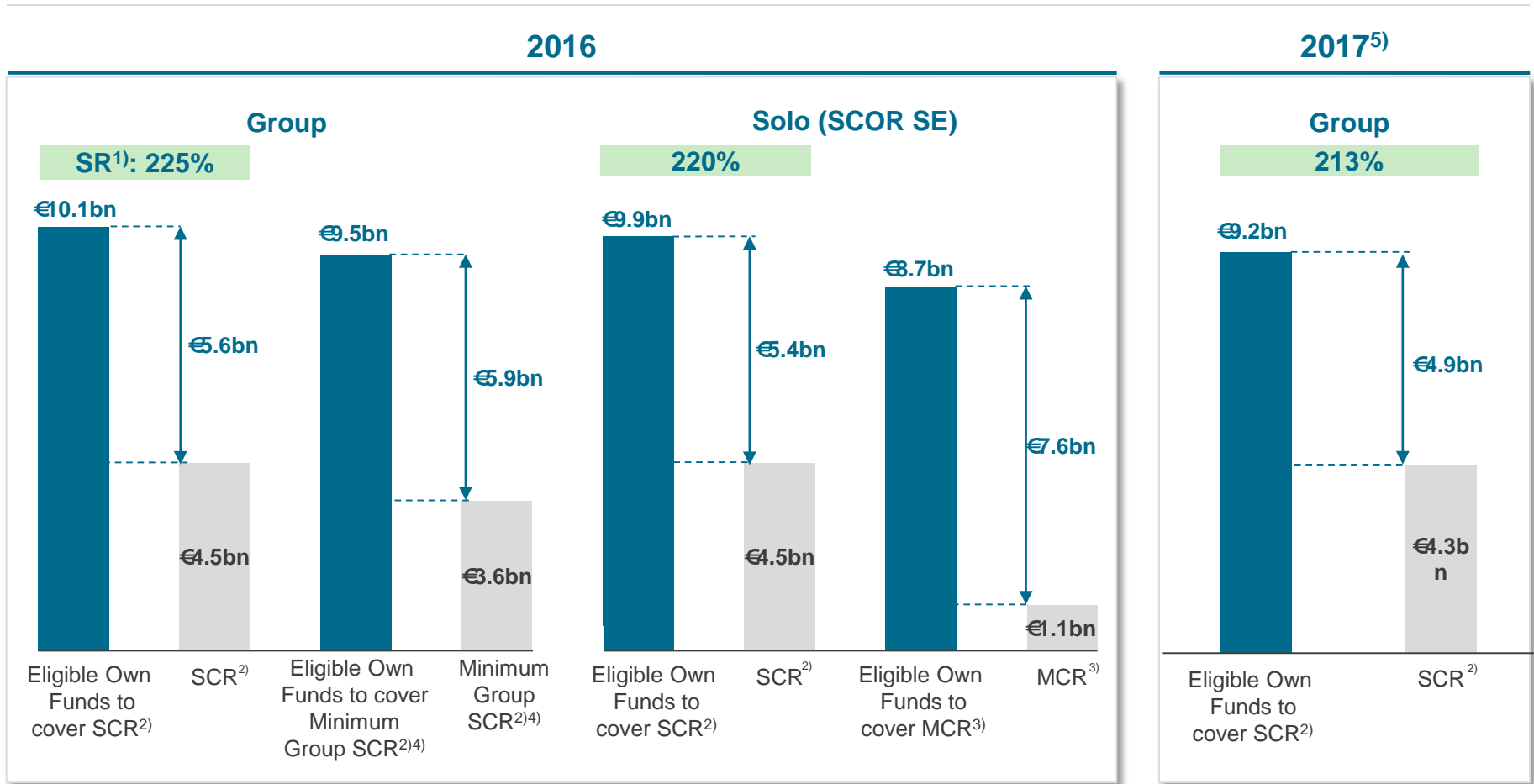
## Discretionary non-cumulative coupon

- SCOR has a longstanding relationship with fixed income investors and intends to take into account, among other factors, the relative ranking of Restricted Tier 1 instruments vs. ordinary shares for discretionary distribution purposes. However, the Issuer may depart from this approach at any time in its sole discretion
- RT1 coupons will represent a small amount compared to dividend payments (€308m paid in 2017)

## Interest rate risk

- Long term interest rate risk to investors is mitigated by a coupon reset mechanism at the first call date and every 5 years thereafter
- The notes do not contain any incentive to redeem at any call date, in line with applicable Solvency 2 regulation, with all call decisions remaining fully discretionary (and subject to regulatory approval)

# SCOR's comfortable solvency provides a significant distance to the trigger level for write down



Significant distance to trigger level supports an [A-] rating of the bond by S&P (3 notches below FSR)

# Credit presentation

## AGENDA

- 1 SCOR builds on a consistent strategy and delivers a financial performance on track with “Vision in Action” strategic plan
- 2 SCOR has a very strong ERM policy and its capital management provides the Group with strong financial flexibility
- 3 Transaction highlights
- 4 Appendix**

# SCOR's Restricted Tier 1: Structural Comparison with recent Tier 1 transactions



Issue Date / Currency / Size	▪ [Mar 2018] / \$ or € [●]mn	▪ Dec 2017 / £ 350mn	▪ Oct 2017 / € 300mn	▪ Nov 2017 / \$ 750mn
Issuer Ratings (M/S/F)	▪ Aa3 / AA- / A+	▪ A2 / BBB+ / -	▪ - / BBB+ / -	▪ A1 / A / A+
Instrument Ratings <sup>1</sup> (M/S/F)	▪ - / [A-] / -	▪ Ba1 / BB / -	▪ - / BB / -	▪ Ba1 / BBB- / BBB-
Maturity and First Call	▪ Perpetual NC[●] (Mar [●])	▪ Perpetual NC10 (Dec 2027)	▪ Perpetual NC10 (Oct 2027)	▪ Perpetual NC10 (Nov 2027)
Issuer Call Frequency	▪ First Call Date and every IPD thereafter	▪ First Call Date and every IPD thereafter	▪ First Call Date and every IPD thereafter	▪ First Call Date and every 5yrs thereafter
Interest Rate	▪ [●]% until the First Call Date ▪ Reset to 5y CMT + Initial Margin or 5y EUR Mid Swap + Initial Margin	▪ 4.750% until the First Call Date ▪ Reset to 5y Mid Swap + Initial Margin	▪ 4.625% until the First Call Date ▪ Reset to 5y Mid Swap + Initial Margin	▪ 5.125% until the First Call Date ▪ Reset to 5y Mid Swap + Initial Margin
Step-Up	▪ None	▪ None	▪ None	▪ None
Non-payment of interest	▪ Fully discretionary and cancellable at any time ▪ Mandatory cancellation upon breach of SCR or MCR, issuer not being solvent, insufficient distributable items or if otherwise required by the regulator or relevant rules	▪ Fully discretionary and cancellable at any time ▪ Mandatory cancellation upon breach of SCR or MCR, issuer not being solvent, insufficient distributable items or if otherwise required by the regulator or relevant rules	▪ Fully discretionary and cancellable at any time ▪ Mandatory cancellation upon breach of SCR or MCR, issuer not being solvent, insufficient distributable items or if otherwise required by the regulator or relevant rules	▪ Fully discretionary and cancellable at any time ▪ Mandatory cancellation upon insufficient distributable items and MDA thresholds or if otherwise required by the regulator or relevant rules
Special Event Redemption	▪ Upon Tax Event, CDE, RME, CUC or Accounting Event subject to conditions to redemption ▪ Replacement prior to year 5 with equal or better quality of capital (any time in case of a WHT/Gross Up call <sup>2</sup> ) ▪ Replacement between year 5 and 10 subject to appropriate margin over the SCR	▪ Upon Tax Event, CDE or RME subject to conditions to redemption ▪ Replacement prior to year 5 with equal or better quality of capital ▪ Replacement between year 5 and 10 subject to appropriate margin over the SCR	▪ Upon Tax Event, CDE or RME subject to conditions to redemption ▪ Replacement prior to year 5 with equal or better quality of capital ▪ Replacement between year 5 and 10 subject to appropriate margin over the SCR	▪ Upon Tax Event, or CDE subject to conditions to redemption
Substitution & Variation	▪ Permitted at any time upon a CDE, RME, Accounting Event, Tax Event or an Alignment Event	▪ Permitted at any time upon a CDE, RME or Tax Event	▪ Permitted at any time upon a CDE or RME	▪ Permitted at any time upon a Tax Event, CDE or Alignment Event
Principal Loss Absorption	▪ Full or partial write-down upon a Trigger Event with conditional discretionary write-up thereafter	▪ Full permanent share conversion upon a Trigger Event (Fixed conversion price set at 70%) ▪ Optional conversion share offer mechanism at a price no lower than the current market price on conversion date	▪ Full permanent share conversion upon a Trigger Event (Fixed conversion price set at 70%) ▪ Optional conversion share offer mechanism at a price no lower than the current market price on conversion date	▪ Partial write-down upon a Trigger Event with conditional discretionary proportional write-up permitted thereafter ▪ Contractual bail-in recognition clause
Loss Absorption Trigger	▪ Own Fund Items ≤ 75% SCR ▪ Own Fund Items ≤ 100% MCR, or ▪ Breach of SCR for 3 months	▪ Own Fund Items ≤ 75% SCR ▪ Own Fund Items ≤ 100% MCR, or ▪ Breach of SCR for 3 months	▪ Own Fund Items ≤ 75% SCR ▪ Own Fund Items ≤ 100% MCR, or ▪ Breach of SCR for 3 months	▪ 5.125% Group CET1 and statutory PONV loss absorption
Governing law / Listing	▪ French law / Luxembourg listing	▪ English law / Irish GEM listing	▪ Dutch law / Irish GEM listing	▪ NY law / Euronext Paris listing

# SCOR's performance in 2017



The Art & Science of Risk

## Premium growth

**+8.6%**<sup>1)</sup>

+7.0% at current FX

## Net income

**EUR 286 million**

## Return on Equity

**4.5%**

**Estimated year-end  
2017 solvency ratio**

**213%**

## P&C

### Premium growth

**+8.8%**<sup>1)</sup>

+6.9% at current FX

### Combined ratio

**103.7%**

+10.6 pts compared to 2016

## Life

### Premium growth

**+8.5%**<sup>1)</sup>

+7.0% at current FX

### Technical margin

**7.1%**

+0.1 pts compared to 2016

## Investments

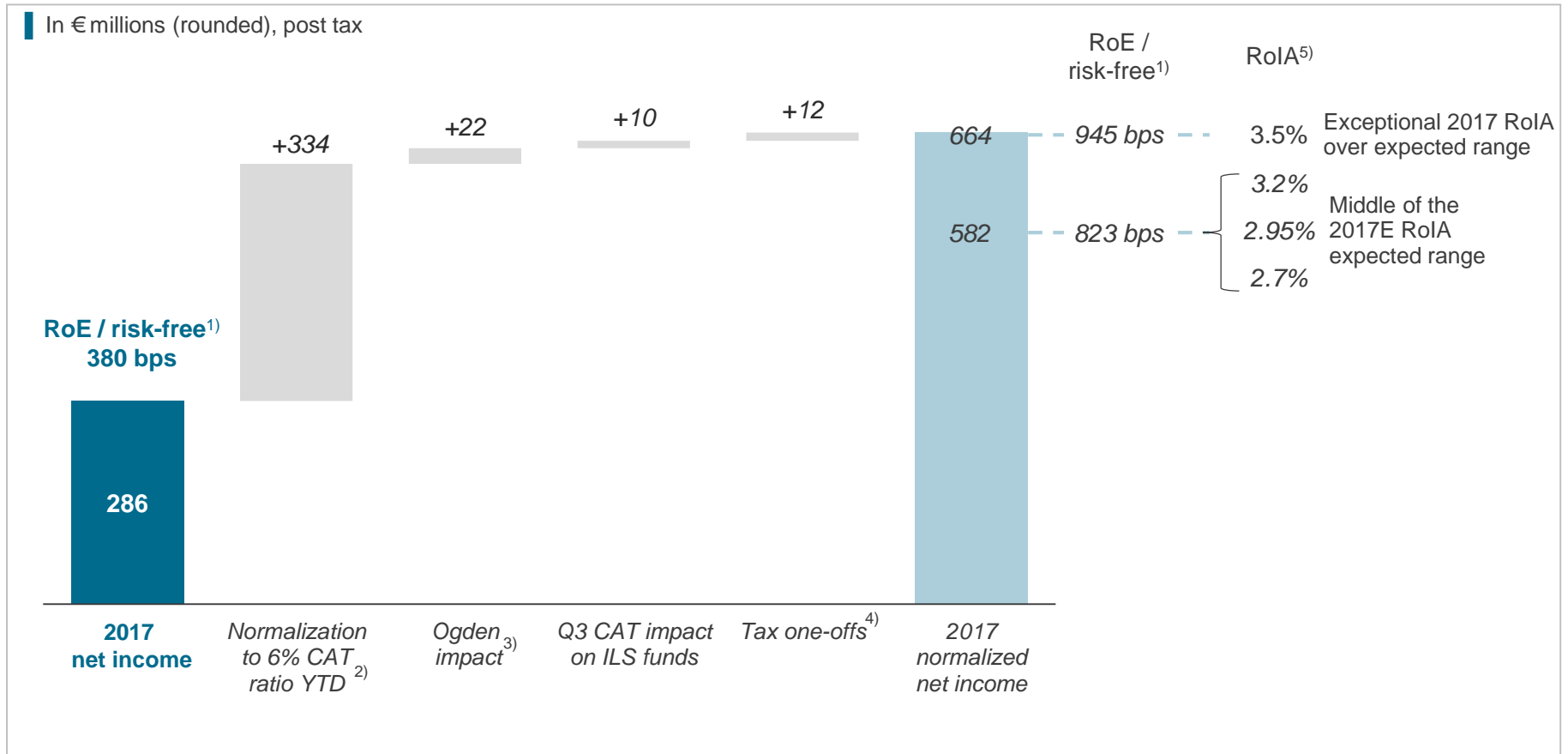
### Return on invested assets

**3.5%**

+0.6 pts compared to 2016

# Return on Equity normalization from 2017 events

## 2017 net income and RoE normalization



1) 5-year rolling average of 5-year risk-free rates is at 69 bps for Q4 2017. See Appendix C, page 35 of the FY 2017 IR presentation for details

2) Corresponds to the post tax difference between the reported cat ratio of 14.9% in 2017 (including in Q3 2017 the Harvey, Irma, Maria hurricanes and the Mexican earthquakes, and in Q4 2017 the wildfires in California) and 6% budget cat ratio

3) Corresponds to the post tax difference between EUR 45 million (pre-tax) positive effect related to a reserve release in Q1 2017 and EUR 71 million (pre-tax) negative one-off on a YTD basis linked to the change in Ogden rate (including a negative one-off of EUR 116 million in Q1 2017 and a positive one-off of EUR 45 million in Q4 2017)

4) Corresponds to the sum of French dividends tax, French and US DTAs and other one-off items

5) Return on invested assets



# SCOR 2017 financial details

In € millions (rounded)		2017	2016	Variation at current FX	Variation at constant FX
Group	Gross written premiums	14 789	13 826	7.0%	8.6%
	Net earned premiums	13 281	12 462	6.6%	8.2%
	Operating results	491	951	-48.4%	
	Net income <sup>1)</sup>	286	603	-52.6%	
	Group cost ratio	5.0%	5.0%	-0.0 pts	
	Net investment income	764	670	14.1%	
	Return on invested assets	3.5%	2.9%	0.6 pts	
	Annualized RoE <sup>1)</sup>	4.5%	9.5%	-5.0 pts	
	EPS (€)	1.53	3.26	-52.9%	
	Book value per share (€)	33.01	35.94	-8.1%	
	Operating cash flow	1 144	1 354	-15.5%	
P&C	Gross written premiums	6 025	5 639	6.9%	8.8%
	Net combined ratio <sup>2)</sup>	103.7%	93.1%	10.6 pts	
Life	Gross written premiums	8 764	8 187	7.0%	8.5%
	Life technical margin	7.1%	7.0%	0.1 pts	

1) See page 32 for normalization of net income and RoE

2) The net combined ratio calculation has been refined to exclude some immaterial non-technical items that were previously included. Considering their potential growth, these items have been excluded to ensure they do not distort the net combined ratio in the future. The impact on the previously reported ratio is +0.26% pts as of December 31, 2016

# SCOR records a book value per share of EUR 33.01

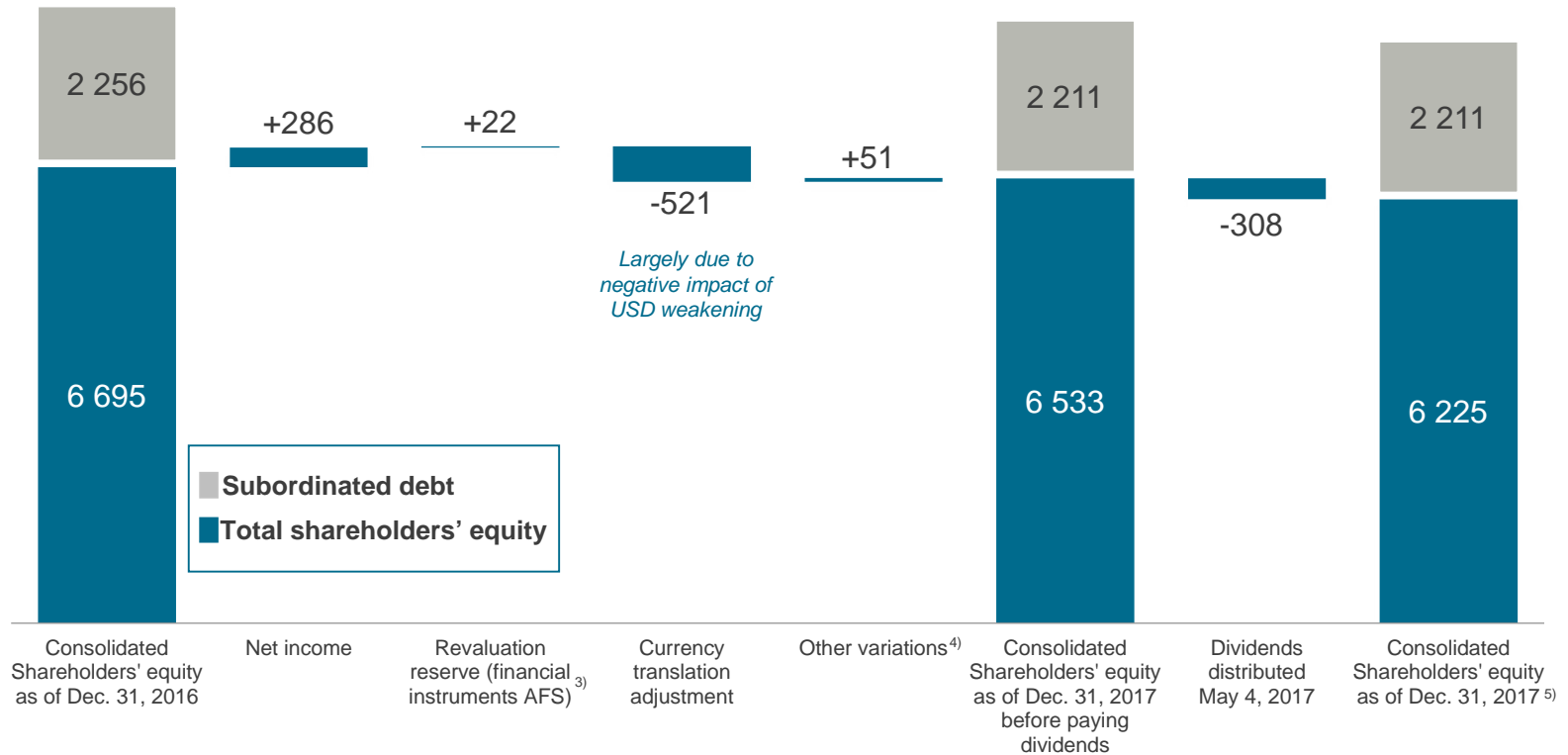
In € millions (rounded)

Financial leverage<sup>1)</sup> **24.4%**

Book value per share<sup>2)</sup> **€35.94**

**25.7%**

**€33.01**

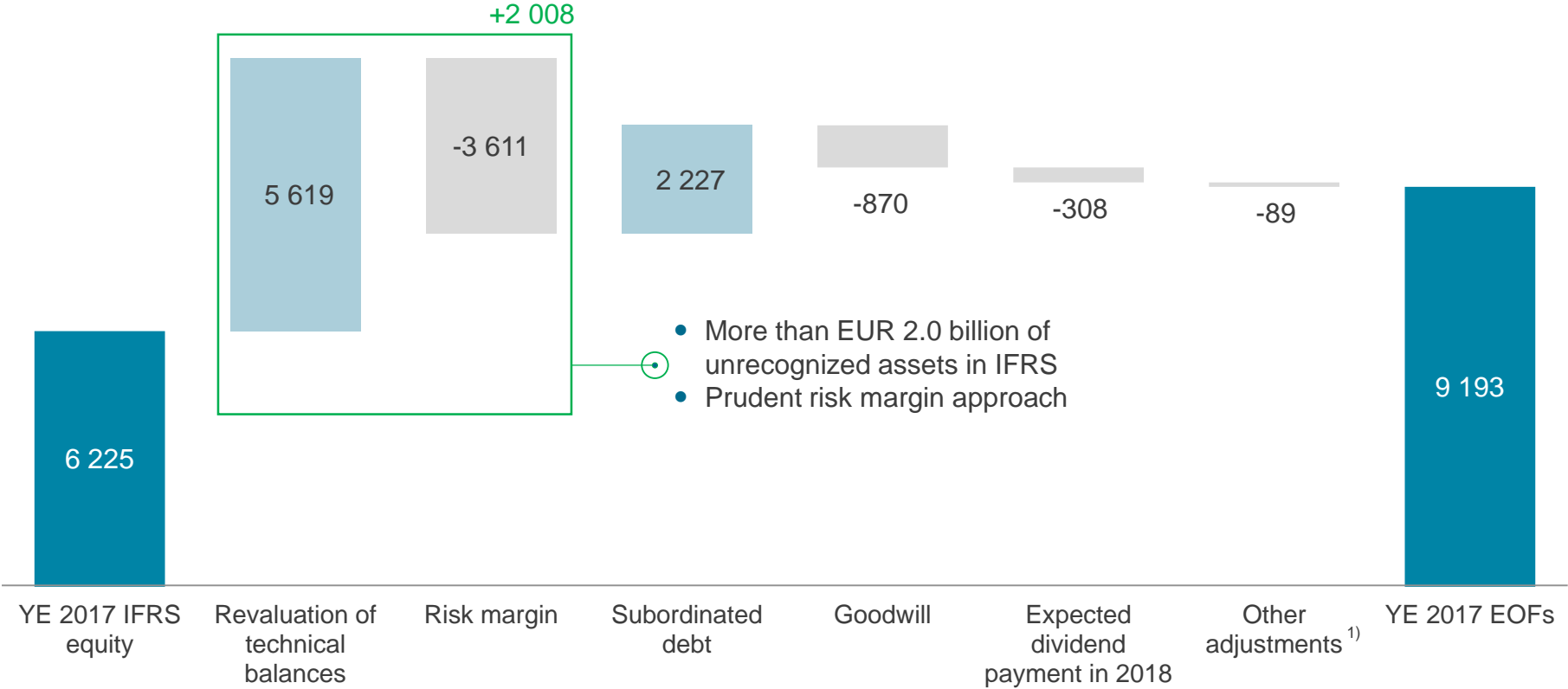


1) The leverage ratio is calculated as the percentage of subordinated debt compared to the sum of total shareholders' equity and subordinated debt. The calculation excludes accrued interest from debt and includes the effects of the swaps related to the CHF 315 million (issued in 2012) and CHF 250 million (issued in 2013) subordinated debt issuances 2) Excluding minority interests. Refer to page 34 of the FY 2017 IR presentation for the detailed calculation of the book value per share 3) Variation of unrealized gains/losses on AFS securities, net of shadow accounting and taxes, see Appendix G, page 51 of the FY 2017 IR presentation 4) Composed of treasury share purchases, share award plan and share option vestings, movements on net investment hedges, changes in share capital, share buy-back and other movements 5) The 2017 consolidated shareholders' equity reflects the impact of the reduction of French and US corporate tax rates on the remeasurement of deferred taxes in French and US entities of the Group. The 2017 IFRS Group results were prepared on the basis of the business structure in existence at December 31, 2017. Please also refer to the 2017 reference Document

# SCOR generates significant economic value

## YE 2017 IFRS Shareholders Equity to Eligible Own Funds Reconciliation

In EUR millions (rounded)



1) Other adjustments include non-controlling interests, deferred taxes and real estate

# SCOR records strong net operating cash flow of EUR 1.14 billion in 2017

In € millions (rounded)

	2017	2016
<b>Cash and cash equivalents at January 1</b>	<b>1 688</b>	<b>1 626</b>
Net cash flows from operations, of which:	1 144	1 354
<i>SCOR Global P&amp;C</i>	586	1 104
<i>SCOR Global Life</i>	558	250
Net cash flows used in investment activities <sup>1)</sup>	-1 280	-368
Net cash flows used in financing activities <sup>2)</sup>	-467	-895
Effect of changes in foreign exchange rates	-84	-29
<b>Total cash flow</b>	<b>-687</b>	<b>62</b>
<b>Cash and cash equivalents at December 31</b>	<b>1 001</b>	<b>1 688</b>
Short-term investments (i.e. T-bills less than 12 months) classified as "other loans and receivables"	8	593
<b>Total liquidity<sup>3)</sup></b>	<b>1 009</b>	<b>2 282</b>

- SCOR's business model delivers strong operating cash flow of EUR 1.14 billion as of December 31, 2017:
  - SCOR Global P&C provides robust cash flow in line with forecasts, having commenced but not completed payments on Q3 2017 cat events
  - SCOR Global Life benefits from elevated technical business cash flow in the fourth quarter of 2017 due to two large transactions
- Total liquidity of EUR 1.0 billion is supported by strong cash generation; rebalancing of the invested assets is underway, in line with "Vision in Action"

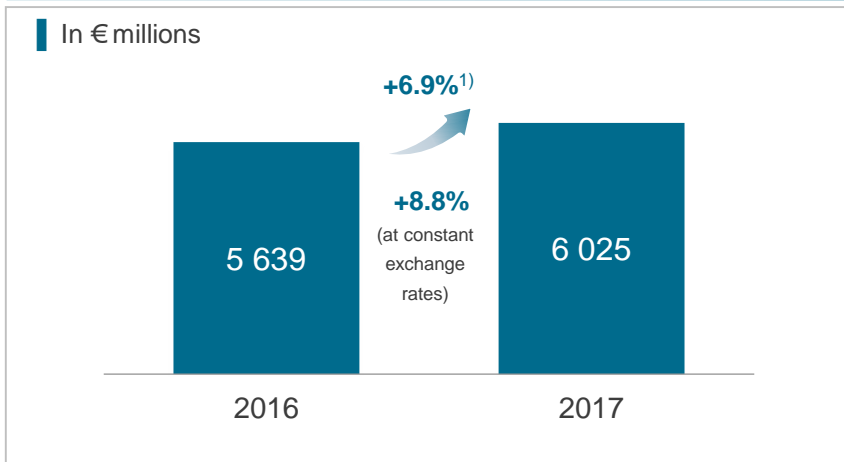
1) Investment activities are the acquisition and disposal of assets and other investments not included in cash equivalents. They predominantly include net purchases / disposals of investments; see page 32 of the FY 2017 IR presentation for details

2) Financing activities are activities that result in changes in the size and composition of the contributed equity and borrowings of the entity. They predominantly include increases in capital, dividends paid by SCOR SE and cash generated by the issuance or reimbursement of financial debt

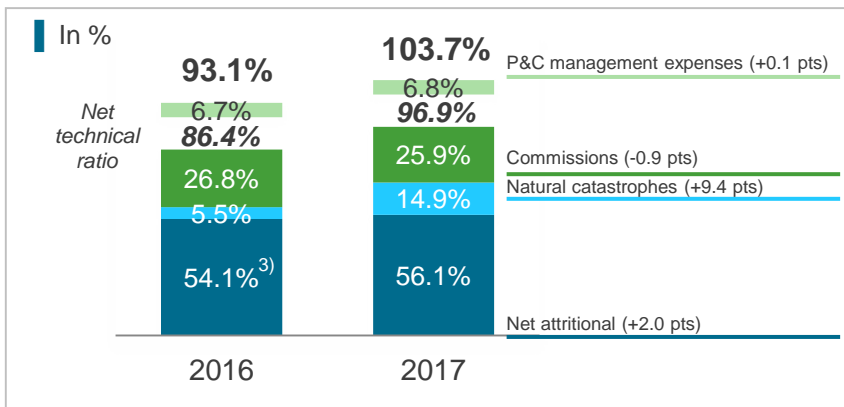
3) Of which cash and cash equivalents from third parties for the amount of EUR 145m. Please refer to slide 50 of the FY 2017 IR presentation for additional details on 3<sup>rd</sup> party gross invested Assets as of December 31, 2017

# SCOR Global P&C achieves strong growth with sound underlying performance

## Gross written premiums



## Net combined ratio<sup>2)</sup>



## P&C

- SCOR Global P&C records strong premium growth in the upper end of the assumed range of the “Vision in Action” strategic plan, with 8.8% YTD at constant FX (+6.9% at current FX). Growth is fueled by the progress in the US, which is fully consistent with “Vision in Action” strategic plan, but also by Specialties
- 2017 YTD net combined ratio of 103.7% is impacted by:
  - 14.9 pts from natural catastrophes, including:
    - 11.3 pts on Harvey, Irma, Maria hurricanes and Mexican earthquakes, with a total net of retrocession pre-tax impact at year end marginally reduced from Q3 2017 at EUR 591 million
    - 1.7 pts on Q4 2017 losses from the wildfires in California, which represent a net impact of EUR 91 million
  - 1.4 pts YTD Ogden rate change impact (EUR 71 million), after a EUR 45 million reduction booked in Q4 2017 following year-end actuarial review
- Excluding the impact of the change in the Ogden rate, the net attritional loss plus commission ratio is slightly improving (80.6% vs 80.9%), confirming the solid profitability of the underlying portfolio
- The 2017 normalized net combined ratio of 94.3%<sup>4)</sup> stands below the “Vision in Action” plan<sup>5)</sup> assumption

1) At current FX

2) The net combined ratio calculation has been refined to exclude some immaterial non-technical items that were previously included. Considering their potential growth, these items have been excluded to ensure they do not distort the net combined ratio in the future. The impact on the previously reported ratio is +0.26% pts as of December 31, 2016

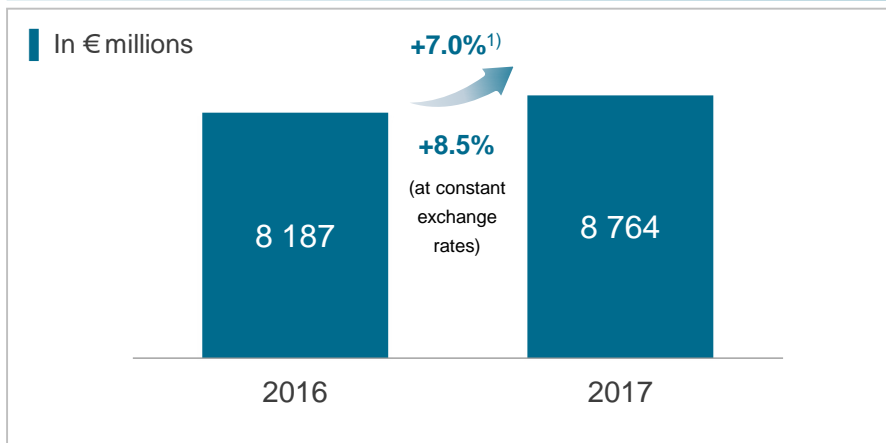
3) With EUR 40 million (pre-tax) positive effect from reserve releases in long-tail lines of business in Q2 2016

4) See Appendix E, page 39 of the FY 2017 IR presentation for detailed calculation of the combined ratio

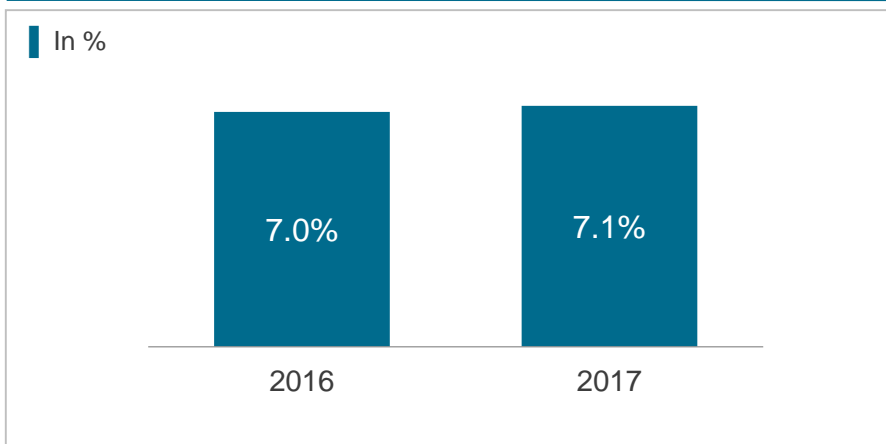
5) See page 21 of the FY 2017 IR presentation for details

# SCOR Global Life continues to grow its franchise, particularly in Asia-Pacific, while recording satisfactory profitability

## Gross written premiums



## Life technical margin<sup>2)</sup>



## Life

- SCOR Global Life records strong growth in 2017 with gross written premiums standing at EUR 8 764 million, up 7.0% at current exchange rates compared to 2016 (+8.5% at constant exchange rates), in particular driven by:
  - Robust new business Protection flow mainly in the Americas and Asia-Pacific
  - Franchise expansion of Longevity business in the UK
  - Significant increase in Financial Solutions, notably in Asia-Pacific
- Robust technical margin stands at 7.1% in 2017, slightly above “Vision in Action” assumptions<sup>3)</sup>, and is driven by:
  - Profitability of new business in line with the Group’s RoE target
  - Underlying US mortality claim experience higher than expected. Technical result not impacted, benefitting from active in-force management and strong reserve position set up at acquisition date<sup>4)</sup>
- The acquisition of MutRé was completed in January 2018, strengthening SCOR’s Life & Health reinsurance offering in the French mutual insurance industry

1) At current FX

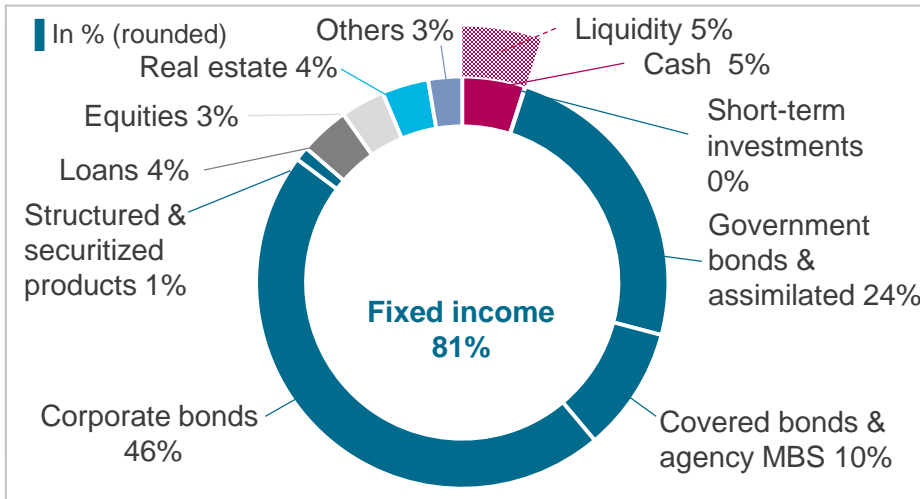
2) See Appendix F, page 41 of the FY 2017 IR presentation for detailed calculation of the Life technical margin

3) See page 21 of the FY 2017 IR presentation for details

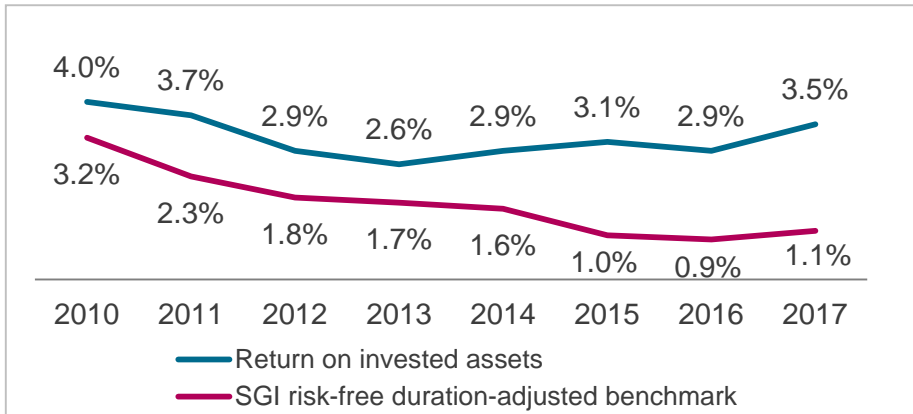
4) Transamerica Re on August 10, 2011 and Generali US on October 1, 2013

# In 2017, SCOR Global Investments delivers a return on invested assets of 3.5%

## Total invested assets: EUR 18.6 billion at 31/12/2017



## Return on invested assets vs. risk-free benchmark



## Investments

- Total investments reach EUR 27.1 billion, with total invested assets of EUR 18.6 billion and funds withheld<sup>1)</sup> of EUR 8.5 billion
- SCOR pursues its portfolio rebalancing towards “Vision in Action” in Q4 2017 and is on track:
  - Decrease in liquidity to 5% (vs. 8% in Q3 2017)
  - Increase in corporate bonds at 46% (+3 pts vs. Q3 2017)
  - Fixed income portfolio duration stable at 4.6 years<sup>2)</sup>
- The fixed income portfolio is of very high quality, with an average rating of A+
- Investment portfolio remains liquid, with financial cash flows<sup>3)</sup> of EUR 5.4 billion expected over the next 24 months, which is optimal in a period of interest rate rises
- Investment income on invested assets stands at EUR 656 million in Q4 2017, benefitting from a EUR 192 million capital gain on a real estate sale realized in Q4 2017, generating a return on invested assets of 3.5% in 2017<sup>4)</sup>
- The reinvestment yield stands at 2.6% at the end of Q4 2017<sup>5)</sup>
- Under current market conditions, SCOR Global Investments expects the annualized return on invested assets in the upper part of the “Vision in Action” 2.5%-3.2% range for FY2018 and over the entire strategic plan

1) Funds withheld & other deposits

2) 5.0-year duration on invested assets (vs. 4.9 years in Q3 2017, adjusted for methodological change – refer to page 135 of 2017 IR Day)

3) Investable cash: includes current cash balances, and future coupons and redemptions

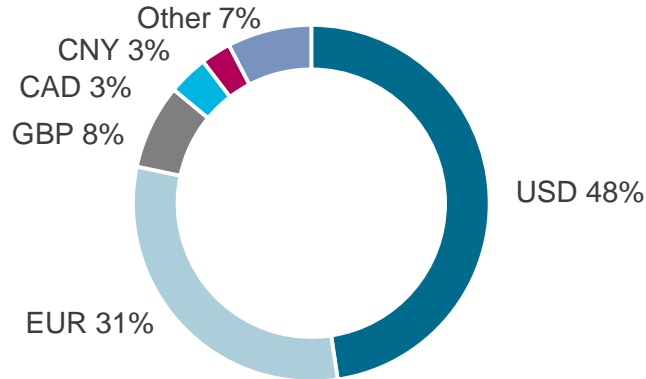
4) 3.6% excluding Q3 CAT impact on ILS funds

5) Corresponds to marginal reinvestment yields based on Q4 2017 asset allocation of asset yielding classes (i.e. fixed income, loans and real estate), according to current reinvestment duration assumptions and spreads. Yield curves as of December 31, 2017

# SCOR's invested assets portfolio is well positioned to benefit from the current rising interest rates cycle

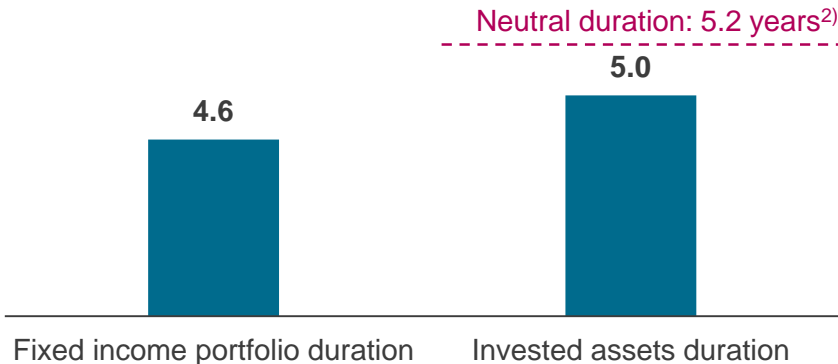
## The portfolio benefits from a very diverse currency mix

Currency breakdown as of 31/12/2017, in % (rounded)



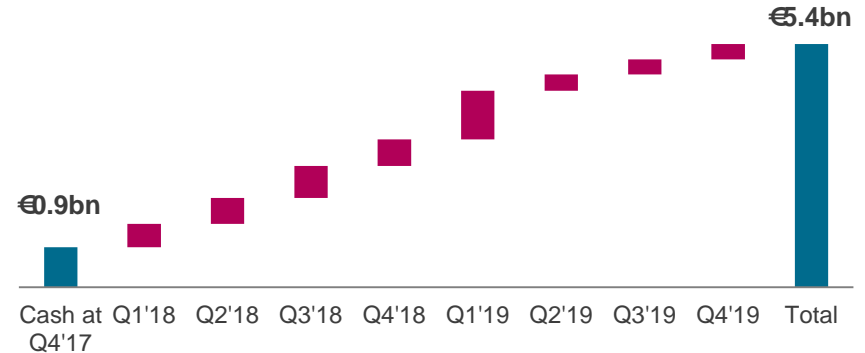
## The current duration gap allows to reinvest at longer maturities

Duration as of 31/12/2017 (in years)



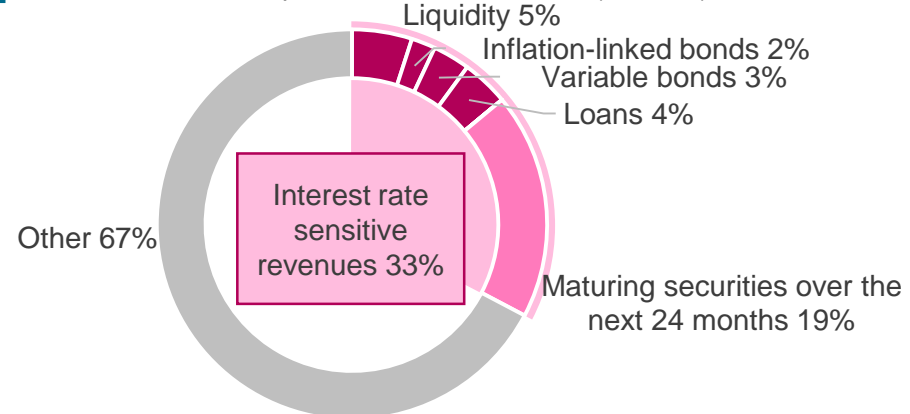
## Expected financial cash flows will enable to capture higher reinvestment rates without selling assets

Expected financial cash flows over the next 24 months<sup>1)</sup>



## Increase of interest rates will lead to a recurrent enhancement of the financial contribution

Total invested assets split as of 31/12/2017, in % (rounded)





# Investment portfolio asset allocation as of 31/12/2017

## Tactical Asset Allocation

In % (rounded)	2015	2016				2017			
	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
<b>Cash</b>	<b>9%</b>	<b>11%</b>	<b>11%</b>	<b>9%</b>	<b>8%</b>	<b>9%</b>	<b>9%</b>	<b>7%</b>	<b>5%</b>
<b>Fixed Income</b>	<b>78%</b>	<b>75%</b>	<b>76%</b>	<b>78%</b>	<b>79%</b>	<b>78%</b>	<b>77%</b>	<b>77%</b>	<b>81%</b>
Short-term investments	2%	3%	3%	1%	3%	1%	0%	1%	0%
Government bonds & assimilated	28%	28%	29%	27%	25%	21%	25%	22%	24%
Covered bonds & Agency MBS	11%	11%	9%	11%	12%	11%	11%	10%	10%
Corporate bonds	35%	31%	33%	38%	38%	44%	40%	43%	46%
Structured & securitized products	2%	2%	2%	1%	1%	1%	1%	1%	1%
<b>Loans</b>	<b>4%</b>	<b>4%</b>	<b>4%</b>	<b>4%</b>	<b>4%</b>	<b>3%</b>	<b>4%</b>	<b>4%</b>	<b>4%</b>
<b>Equities<sup>2)</sup></b>	<b>3%</b>	<b>3%</b>	<b>2%</b>	<b>2%</b>	<b>2%</b>	<b>3%</b>	<b>3%</b>	<b>3%</b>	<b>3%</b>
<b>Real estate</b>	<b>4%</b>	<b>4%</b>	<b>4%</b>	<b>4%</b>	<b>5%</b>	<b>5%</b>	<b>5%</b>	<b>5%</b>	<b>4%</b>
<b>Other investments<sup>3)</sup></b>	<b>2%</b>	<b>3%</b>	<b>3%</b>	<b>3%</b>	<b>2%</b>	<b>2%</b>	<b>2%</b>	<b>4%</b>	<b>3%</b>
<b>Total invested assets (in EUR billion)</b>	<b>18.0</b>	<b>18.2</b>	<b>18.8</b>	<b>19.2</b>	<b>19.2</b>	<b>19.4</b>	<b>18.3</b>	<b>18.4</b>	<b>18.6</b>

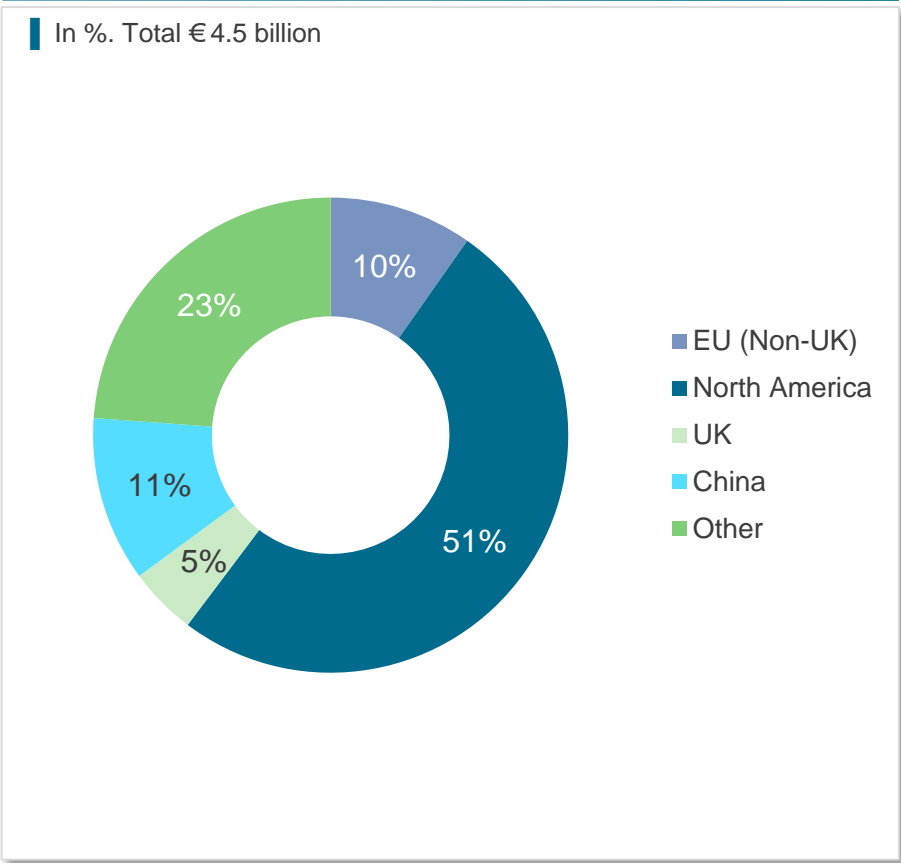
## “Vision In Action” Strategic Asset Allocation

In % of invested assets

Min	Max
<b>5.0%<sup>1)</sup></b>	-
<b>70.0%</b>	-
5.0% <sup>1)</sup>	-
-	100.0%
-	20.0%
-	50.0%
-	10.0%
-	<b>10.0%</b>
-	<b>10.0%</b>
-	<b>10.0%</b>
-	<b>10.0%</b>

# Government bond portfolio as of 31/12/2017

## By region



- No exposure to US municipal bonds

## Top exposures

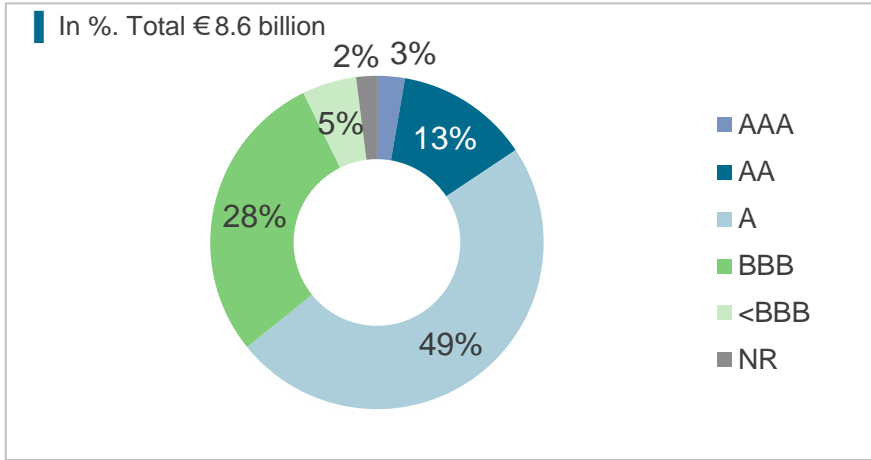
In %. Total €4.5 billion

	2017
USA	44%
China	11%
Canada	7%
UK	5%
Republic of Korea	4%
Singapore	4%
Supranational <sup>1)</sup>	4%
Australia	4%
Germany	3%
France	2%
Belgium	2%
South Africa	2%
Brazil	1%
Denmark	1%
Japan	1%
Netherlands	1%
Norway	1%
Other	3%
<b>Total</b>	<b>100%</b>

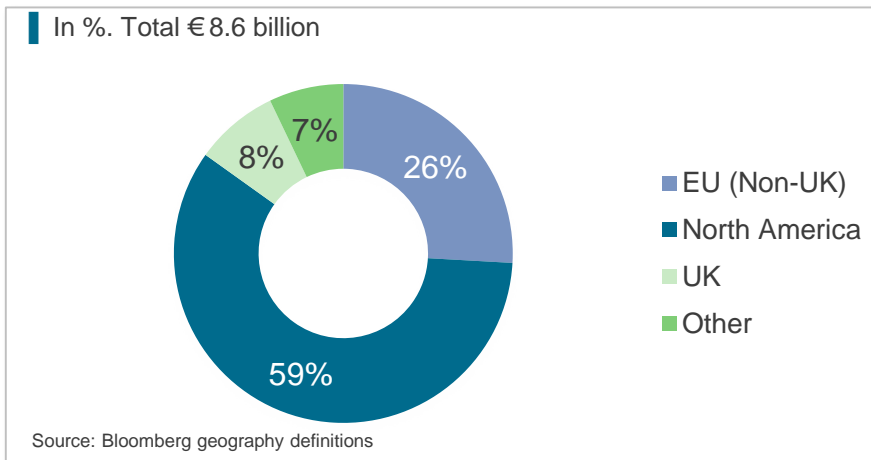
1) Supranational exposures consisting primarily of "European Investment Bank" securities and similar securities

# Corporate bond portfolio as of 31/12/2017

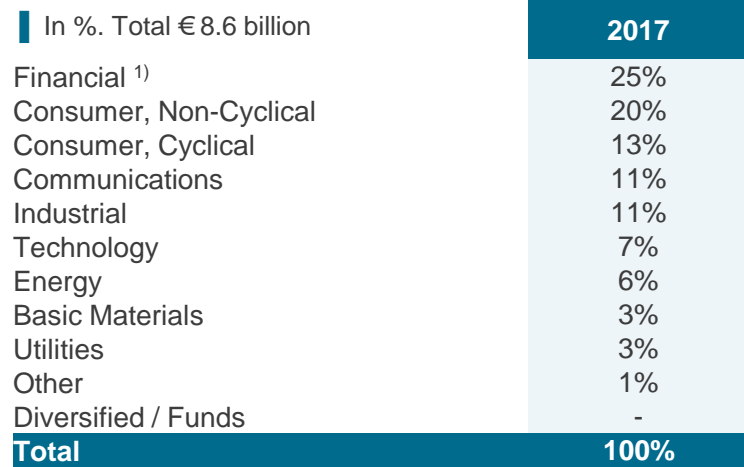
## By rating



## By region

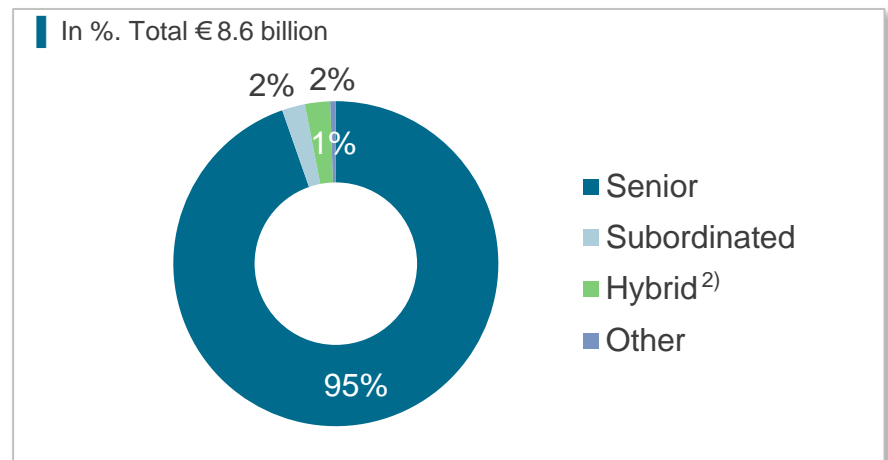


## By sector/type



Source: Bloomberg sector definitions

## By seniority



# SCOR optimizes the use of its capital with an excellent risk/reward profile

**Strong Franchise**



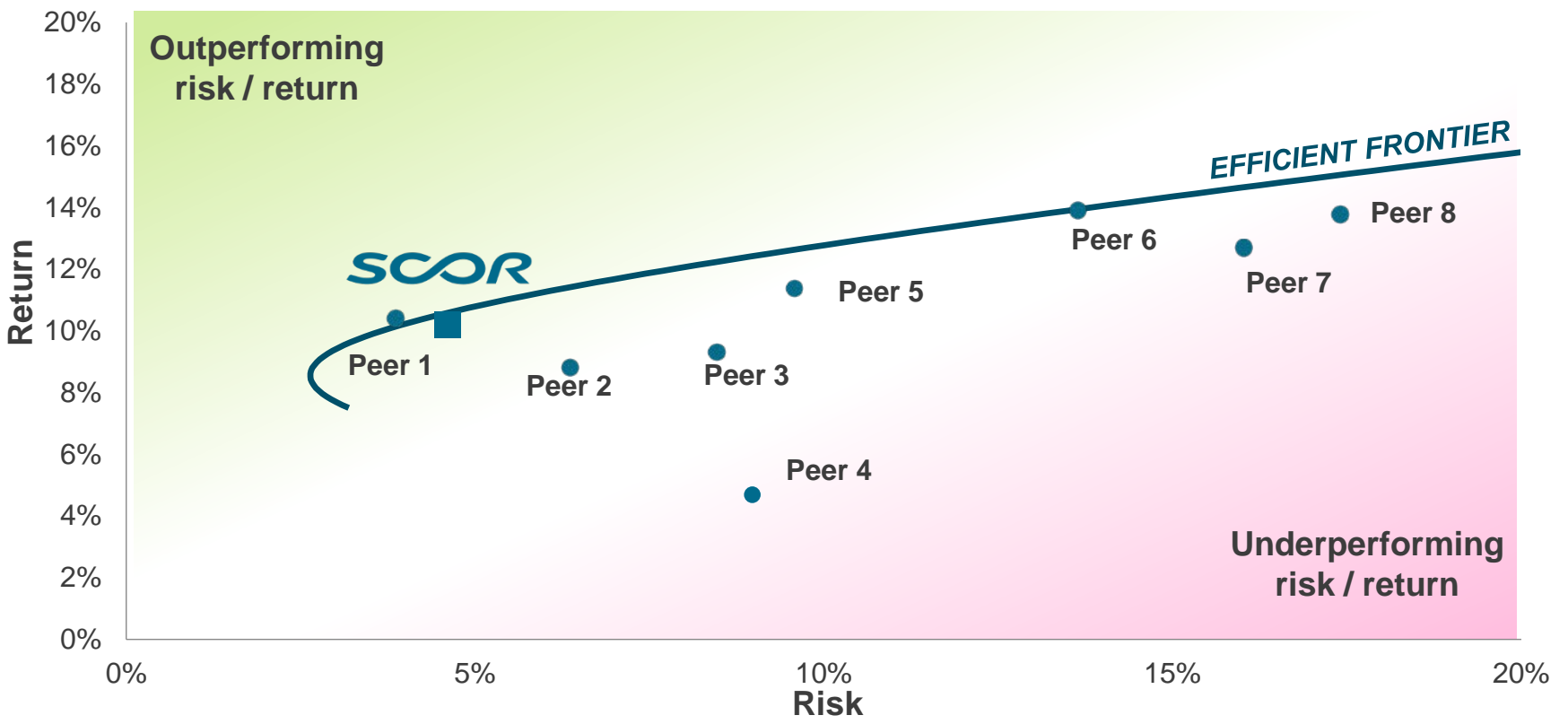
**High Diversification**



**Robust Capital Shield**



**Controlled Risk Appetite**



# U.S. Tax reform

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- On December 22, 2017, the Tax Cuts and Jobs Act (the "TCJA") was enacted, reducing the statutory rate of U.S. federal corporate income tax to 21% effective January 1, 2018. This reduction resulted in a one-time non-cash loss for SCOR as its U.S. deferred taxes previously measured at 35% were re-measured at 21%. SCOR is currently reviewing the TCJA to assess its potential future implications, in particular with respect to certain complex provisions including the Base Erosion and Anti-Abuse Tax ("BEAT"). There is a high level of uncertainty surrounding the practical and technical applications of many of these provisions. The format, scope and timeframe in which future clarifications from the U.S. Treasury may be obtained are still unknown
- SCOR will monitor developments in the course of 2018. SCOR is currently exploring alternate business structures to adapt to the new environment
- The implementation process of certain potential business structures currently under consideration may result in a day one, non-recurring, tax expense during 2018 of approximately USD 0 to USD 350 million, and in a decline in SCOR's 2017 year-end solvency ratio, which, all other things being equal, is nevertheless expected to remain above 200%. External and/or internal uncertainties associated with the implementation of the TCJA and/or organizational changes, respectively, may not be fully resolved by year-end 2018
- Over the long term, SCOR is expected to benefit from the lower corporate income tax rates recently enacted within the United States and France

# 2018 upcoming events and Investor Relations contacts

## Forthcoming scheduled events



## Contacts: Finance team



## Contacts: investorrelations@scor.com

